

# **INDEX**

CONTENTS	PAGE NO.
1. Board of Directors	1
2. Notice to the Shareholders	2
3. Director's Report	2 5
4. Management Discussions and Analysis	8
5. Corporate Governance Report	9
6. Auditor's Report	19
7. Balance Sheet	21
8. Profit & Loss Account	22
9. Schedules of the Balance Sheet	23
10. Schedules of the Profit and Loss Account	26
11. Notes on Accounts	27
12. Significant Accounting Policies	30
13. Cash Flow Statement & Auditor's Certificate	31
14. Balance Sheet Abstract & Company's General Business Profile	32
15. Statement Regarding Subsidiary Companies	33
16. Auditors Report on Consolidated Financial Statements	34
17. Consolidated Financial Statements	35
18. Consolidated Cash Flow along with Auditors' Certificate	44
19. Report & Accounts of Subsidiaries :	
B2B Infotech Pte Ltd.	45
B2B Softech Inc.	50
B2B Software Technologies Kassel GmbH	53
B2B Enterprise Solutions Limited	55
20. Attendance Slip and Proxy Form	61

# **DIRECTORS**

ED (	OFFICE:	BANKERS:
9.	Mrs. Samantha Reddy P	Managing Director
	Mr. V.V. Nagendra	Executive Director
7.	Dr. Murthy Mutyale	Director
6.	Mr. M. Gopal Krishna	Director
5.	Mr. Sharath Reddy J	Director
4.	Dr. Ram Nemani	Director
3.	Dr. Ashok Kumar Agarwal	Director
2.	Dr. Satyanarayana Ý	Director
1.	Mr. Anil Kumar V Epur	Chairman

## **REGISTERED OFFICE:**

6-3-906/A/2, Somajiguda, Hyderabad – 500 082, A.P. INDIA. Website: www.b2bsoftech.com email: <a href="mailto:investorservice@b2bsoftech.com">investorservice@b2bsoftech.com</a>

# **STATUTORY AUDITORS:**

M. ANADAM & CO Chartered Accountants, 7A, Surya Towns, SP Road, Secuderabad - 500 003.

# State Bank of Hyderabad,

Khairtabad, Hyderabad - 500 004

Bellavista Branch, Hyderabad – 500 082

**ICICI Bank Ltd.** 

Banjara Hills Br., Rajbhavan Road, Hyd'bad.

#### **SHARE TRANSFER AGENTS AND DEMAT REGISTRARS:** CIL SECURITIES LIMITED,

214, Raghava Ratna Towers, Chirag Ali Lane,

Hyderabad – 500 001 Ph.: 23203155, Fax: 66661267 E-mail: cilsec@rediffmail.com



#### **NOTICE**

Notice is hereby given that the Fifteenth Annual General Meeting of the members of B2B Software Technologies Limited will be held on Wednesday the 30<sup>th</sup> of September, 2009 at its Registered Office situated at 6-3-906/A/2, Somajiguda, Hyderabad 500 082 at 11.00 A. M., to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider, approve and adopt the Audited Balance Sheet of the Company as at March 31, 2009 and the Profit and Loss account for the Financial Year ended on that date together with the schedules and notes thereon and the Directors' and Auditor's Report thereof
- 2. To consider and appoint Dr. Ashok Kumar Agarwal who retires by rotation and being eligible offers himself for reappointment.
- 3. To consider and appoint Dr. Y. Satyanarayana who retires by rotation and being eligible offers himself for reappointment.
- 4. To consider and appoint M/s M. Anandam & Co, Chartered Accountants as Statutory Auditors of the Company to the hold office until the conclusion of next Annual General Meeting at such remuneration as may be decided by the Board of Directors.

#### **SPECIAL BUSINESS:**

- 5. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Section 257 read with Section 255 & 256 and other applicable provisions, if any, of the Companies Act, 1956 and pursuant to Regulation 96 of the Articles of Association of the Company Mr. M. Gopalakrishna be and is hereby appointed as Director to liable to retire by rotation."
- 6. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:
- . "RESOLVED THAT pursuant to the provisions of Section 257 read with Section 255 & 256 and other applicable provisions, if any, of the Companies Act, 1956 and pursuant to Regulation 96 of the Articles of Association of the Company Dr. Murthy Mutyala be and is hereby appointed as Director to liable to retire by rotation."
- 7. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Section 257 read with Section 255 & 256 and other applicable provisions, if any, of the Companies Act, 1956 and pursuant to Regulation 96 of the Articles of Association of the Company Mr. V. V. Nagendra be and is hereby appointed as Director to liable to retire by rotation."
- 8. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Section 269 read with Schedule XIII, 309 and 310 and other applicable provisions, if any, of the Companies Act, 1956 and subject to the approval of the members in the General Meeting Mr. V. V. Nagendra be and is hereby appointed as the Executive Director of the Company for a period of 5 years with effect from 1st October, 2008."
  - "FURTHER RESOLVED THAT the remuneration payable to Mr. V. V. Nagendra during his tenure as Executive Director would be as follows:
    - a. Salary of Rs.80,000/- per month
    - b. Provision of Car with a
    - c. Reimbursement of internet and cell phone charges.

By order of the Board

P. SAMANTHAREDDY MANAGING DIRECTOR

Dated: **17**.07.200**9** Place: Hyderabad



#### NOTES:

- A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIM/HERSELF AND SUCH PROXY NEED NOT BE A MEMBER. PROXIES IN ORDER TO BE VALID AND EFFECTIVE MUST BE RECEIVED BY THE COMPANY AT ITS REGISTERED OFFICE NOT LESS THAN 48 HOURS BEFORE THE TIME FIXED FOR THE MEETING.
- 2. Pursuant to the provisions of Section 154 of the Companies Act, 1956, the Register of Members and Share Transfer Books of the Company will remain closed from 25th September, 2009 to 30th September, 2009 (both days inclusive).
- 3. Members holding shares in physical form are requested to intimate the change, if any, in their Registered Address to the Company quoting their Registered Folio. If the shares are held in Demat form, intimation regarding the change of address, if any, has to be notified to the concerned Depository Participant where the Shareholder is maintaining the Demat Account.
- 4 Explanatory Statement as required under the provisions of Section 173 (2) of the Companies Act, 1956 is annexed herewith.
- 5 Members / Proxies should bring the Attendance slips duly filled in for identification for attending the meeting.
- 6 Members desiring any information on the Accounts are requested to write to the Company at least one week before the Meeting so as to enable the Management to keep the information ready. Replies will be provided only at the Meeting.

#### PROFILE OF DIRECTORS RETIRING BY ROTATION AS REQUIRED UNDER CLAUSE 49 OF THE LISTING AGREEMENT:

#### PROFILE OF Dr. Y. SATYANARAYNA:

Dr. Y. Satyanarayana is a doctor in general medicine and specialization in dermatology. He has vast experience in the field of medicine in successful practice. He does not hold any shares in the Company.

#### PROFILE OF Dr. ASHOK KUMAR AGARWAL:

Dr. Ashok Kumar Agarwal is a gold medalist in Mechanical Engineering from BITS, Pilani who completed his Masters and Doctorate programme from University of Minnesota. He started his career with Bell Telephone Laboratories followed by Indian Institute of Management, Calcutta as a professor of MIS during 1969 to 1986. He taught various courses in MBA and Ph.D., programmes covering Computer Sciences, Operations Research, Probability and Statistics, Management Information Systems and Decision Support Systems. He was involved in guiding Doctorial candidates for the doctorial programmes.

Dr. Agarwal was involved in setting up various IT organizations in India like ACS Technologies Limited, Era Software Systems Private Limited and Cybermedia India Limited. He was the founder of SQL Star International and worked there as Managing Director till 2003. During his tenure, the Company was listed on BSE and grew to more than 400 professionals with subsidiaries in Singapore, UK and USA.

Dr. Ashok Kumar Agarwal does not hold any shares in the Company.

#### PROFILE OF DIRECTORS BEING APPOINTED AS REQUIRED UNDER CLAUSE 49 OF THE LISTING AGREEMENT:

## PROFILE OF MR. M. GOPALA KRISHNA:

Mr. M. Gopalakrishna is graduate in science and law and did his advanced management at Banff School of Management, Canada. He has joined in the Indian Administrative Service in 1962 and served in various capacities with Governments of Assam, Andhra Pradesh and Government of India.

During his service he received many awards for his service from the Government as well as from private organizations and management bodies. He was the founder Managing Director of Godavari Fertilisers and Chemicals Limited.

He has retired in 1997 and at present is Director in charge of Andhra Pradesh Gas Power Corporation Limited and acting as an Independent Director in few Public Limited Companies. He is also the member of the Board of School of Management Studies, University of Hyderabad and also the Chairman of Confederation of Kisan Organisations, an NGO involved in Rural Development.

#### PROFILE OF DR. MURTHY MUTYALA:

Dr. Murthy Mutyala is a graduate in Medicine from Rangaraya College, Kakinada and he is presently Chief of Medicine and Chief of Staff, V.A. Medical Center, Marlin, Texas.

He has got many awards during his career including Gold Medal from the Chief Minister of Andhra Pradesh in the year 2008 and very actively involved in community services for the upliftment of poor people.



#### PROFILE OF Mr. V. V. NAGENDRA:

Mr. V. V. Nagendra is a graduate in Mechanical Engineering from Gulbarga University. He started his career with Vijaya Engine Valves Private Limited as Project Engineer.

He is also having Software experience and started learning software to make use of day-to-day operations in Reporting so learned AutoCAD, Visual Basic 5, VBA coding in MS Access in the Year 1998. He Joined B2B Software Technologies Limited in the year 2000 as Software Engineer and under gone training in areas like navision Technical, Software testing, Testing tools and worked in various areas like web designing using flash action script, web development, GIS and Quality Assurance. He promoted as project lead for projects 4 no's on languages like vb.net, php and asp also worked as MR for ISO 9001:2000 and successfully completed 6 surveillance audit including one certification audit. He is presently heading the Genius Doc team.

#### EXPLANATORY STATEMENT AS REQUIRED UNDER THE PROVISIONS OF SECTION 173 (2) OF THE COMPANIES ACT, 1956:

#### Item No.5:

Mr. M. Gopalakrishna was appointed as Additional Director of the Company in the Board Meeting held on 30<sup>th</sup> September' 2008, and holds office till the date of the ensuing Annual General Meeting. The management is of the opinion that continuation of Mr. M. Gopalakrishna as Director would immensely benefit the Company from his rich experience and expertise of four decades in administration and management of Companies. The Company has received a notice from the member of the Company along with a deposit of Rs.500/-under Section 257 of the Companies Act, 1956 proposing the appointment of Mr. M. Gopalakrishna as Director of the Company liable to retire by rotation. Appointment of Mr. M. Gopalakrishna as Director liable to retire by rotation requires the approval of members by way of Ordinary Resolution. Hence this resolution is placed before you for approval

None of the Directors other than Mr.M. Gopalakrishna is concerned or interested in this resolution.

#### Item No. 6:

Dr. Murthy Mutyala was appointed as Additional Director of the Company in the Board Meeting held on 30<sup>th</sup> September' 2008, and holds office till the date of the ensuing Annual General Meeting. The Company has received a notice from the member of the Company along with a deposit of Rs.500/- under Section 257 of the Companies Act, 1956 proposing the appointment of Dr. Murthy Mutyala as Director of the Company liable to retire by rotation. Appointment of Dr. Murthy Mutyala as Director liable to retire by rotation requires the approval of members by way of Ordinary Resolution. Hence this resolution is placed before you for approval

None of the Directors other than Dr. Murthy Mutyala is concerned or interested in this resolution.

#### Item No. 7:

Mr. V. V. Nagendra was appointed as Additional Director of the Company in the Board Meeting held on 30<sup>th</sup> September' 2008, and holds office till the date of the ensuing Annual General Meeting. The Company has received a notice from the member of the Company along with a deposit of Rs.500/- under Section 257 of the Companies Act, 1956 proposing the appointment of Mr. V. V. Nagendra as Director of the Company liable to retire by rotation. Appointment of Mr. V. V. Nagendra as Director liable to retire by rotation requires the approval of members by way of Ordinary Resolution. Hence this resolution is placed before you for approval

None of the Directors other than Mr. V. V. Nagendra is concerned or interested in this resolution.

#### Item No. 8:

Considering the services rendered by Mr. V. V. Nagendra from the date of joining the Company, the Board of Directors thought it fit to appoint him as the Executive Director with the remuneration as mentioned in the resolution for a period of 5 years with effect from 1<sup>st</sup> October, 2008. Appointment of Whole time Director requires the approval of members by way of Ordinary Resolution as mentioned under Section 269 read with Schedule XIII of the Act.

None of the Directors other than Mr. V. V. Nagendra is concerned or interested in this resolution.

By Order of the Board

Dated: 17.07.2009 Place: Hyderabad P. SAMANTHA REDDY MANAGING DIRECTOR



# **DIRECTORS' REPORT**

To,

The Members, B2B Software Technologies Limited

Your Directors hereby present the Fifteenth Annual Report of your Company together with the Audited Accounts including Consolidated Accounts for the financial year ended March 31, 2009 and the report of the Auditors thereon.

# **FINANCIAL RESULTS:**

(In Rupees)

PARTICULARS:	2008 - 2009	2007 – 2008	Consolidated 2008 – 2009
Total Income	52,970,668	50,632,298	86,691,936
Expenditure	65,441,763	47,185,550	97,011,439
Profit /(Loss) before tax	(12,471,096)	3,446,748	(10,319,503)
Less: Provision for tax	_	_	-
Fringe Benefit Tax	108,255	86,584	246,031
Deferred Tax	_	_	-
Profit/(Loss) after tax	(12,579,351)	3,360,164	(10,565,534)
Add: Brought forward from previous year	(28,987,699)	(32,347,863)	(43,725,598)
Transfer to Balance Sheet	(41,567,050)	(28,987,699)	(54,291132)

#### **OPERATIONS & FUTURE PROSPECTS**

It forms part of the Management discussion and analysis annexed to this report

#### PARTICULARS REGARDING SUBSIDIARY COMPANY

As required by section 212 of the Companies Act, 1956 documents relating to the Company's subsidiaries are annexed to this report.

#### **CORPORATE GOVERNANCE:**

The Corporate Governance Report and a certificate by the Statutory Auditors regarding compliance of the conditions of corporate governance by your Company as stipulated in clause 49 of the Listing Agreement with Stock Exchanges, are annexed to this Report.

#### **DEPOSITS:**

During the year under review the Company has not invited/accepted any deposits from the public as defined in Section 58A read with Companies (Acceptance of Deposit) Rules, 1975.

#### **BOARD OF DIRECTORS:**

Dr. Ashok Kumar Agarwal and Dr. Y. Satyanarayana, Directors of the company retire by rotation and being eligible offer themselves for re appointment. The Board recommends their re appointment.

During the year Mr. M. Gopala Krishna, Dr. Murthy Mutyala and Mr. V. V. Nagendra were appointed as Additional Directors of the Company and hold office till the date of the ensuing Annual General Meeting. The Company has received notice from a member proposing them to be appointed as Directors. Mr. V. V. Nagendra was also appointed as the Executive Director of the Company.

#### **DIRECTORS' RESPONSIBILITY STATEMENT:**

Pursuant to provisions of Section 217 (2AA) of the Companies Act, 1956 the Board of Directors of the Company hereby confirm that:

(i) in the preparation of the Annual Accounts for the year ended March 31st, 2009, the applicable accounting standards had been followed along with proper explanation relating to material departures, if any;



- (ii) the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the loss of the Company for the year ended on March 31st, 2009;
- (iii) the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) annual accounts have been prepared on a going concern basis.

#### **REPLIES TO AUDIT OBSERVATIONS:**

1. The auditors are unable to comment on the extent of recoverability of a loan amounting to Rs.4,91,03,406/- as at the end of the year due from a related company. Decision for writing off the amount to be taken at Board Meeting.

Reply: Decision for written off will be taken in subsequent Board Meeting

2. The auditors are unable to comment on the carrying value of investment in subsidiary, B2B Software Technologies Kassel GmbH Germany amounting to Rs.62,50,862 in view of substantial erosion of net worth. The Company has entered an agreement to sell 80% of the share for a consideration of Euro 20,000/-, the loss to be incurred on this sale will be accounted after completion of this transaction.

Reply: The sale consideration of EURO 20,000/- has received. The loss has to be written off in next financial year.

#### **AUDITORS:**

M/s. M. Anandam & Co., Chartered Accountants, the Statutory Auditors of the Company retire at the conclusion of the ensuing Annual General Meeting and are eligible for re-appointment. The Company has received a notice stating that they would be within the limits as prescribed under the provisions of Section 224 (1B) of the Companies Act, 1956 The Board recommends their re-appointment

# **PERSONNEL:**

During the period under report, there were no employees drawing remuneration in excess of the limits laid down in Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employee's) Rules, 1975.

#### TECHNOLOGY ABSORPTION, ENERGY CONSERVATION & FOREIGN EXCHANGE EARNINGS AND OUTGO:

The disclosures required under Section 217(1) (e) of the Companies Act, 1956 read with Companies (Disclosure of particulars in the Report of the Board of Directors) Rules, 1988, for the year ended March 31, 2009 are as follows:

#### A. Conservation of energy:

- a. Adequate measures have been taken to conserve energy wherever possible.
- . b. Additional investments and proposals, if any, being implemented for reduction of consumption of energy: NIL
  - c. Impact of measures for reduction of energy consumption / energy conservation: NIL

#### **B. RESEARCH AND DEVELOPMENT**

- 1. Specific areas in which research & development is carried out: NIL
- 2. Benefits derived: NIL
- 3. Future plan of Action: NIL
- 4. Expenditure on R & D: NIL

#### C. TECHNOLOGY ABSORPTION:

- a. Efforts in brief made towards Technology absorption, adoption and innovation
- b. Benefits derived as result of the above efforts e.g., product improvement, cost reduction, production development, import substitution etc.
- D. In case of imported technology, imported during the last 5 years reckoned from the beginning of the financial year, following information may be furnished:
  - a. Technology Imported: NIL
  - b. Year of Import: NIL
  - c. Has technology fully absorbed areas where this has not been taken place, reasons thereof and plan of action: NIL



#### **E FOREIGN EXCHANGE EARNINGS AND OUTGO:**

a. Activities relating to exports, initiatives taken to increase exports, development of new export markets for products and services, and export plans:

b. Total Foreign Exchange used and earned:

SI. No Particulars of the transaction		2008 2009 (in Rs.)	2007 2008 (in Rs.)			
1. Total Foreign Exchange earnings		19,214,983	16,860,389			
2.	Foreign Exchange outgo					
a. c	on account of purchase of software	204,741	6,584,116			
b. 0	on account of Travel	582,339	580,609			
С. (	other expenses	417,200	395,503			
Total Fore	eign Exchange Outgo	7,560,228				

#### **ACKNOWLEDGEMENTS:**

Your Directors place on record their appreciation for the assistance and co-operation extended by the Bankers, STPI, Customs and Central Excise and various State and Central Government Agencies. Your Directors also thank all the Customers, Members and Employees for their valuable support and confidence in the Company.

Place: Hyderabad Date: 17.07.2009

For and on behalf of the Board P. SAMANTHA REDDY Managing Director

> Dr. Y. SATYANARAYANA Director

# **ANNEXURE FOR DIRECTORS REPORT**

	ESOP Scheme 2007
Options granted	31,000
The Pricing formula	The Exercise price shall be the average of the daily closing price of equity shares of the Company at BSE during the period of six Months immediately preceding the date on Which the options are granted. However, The exercise price shall not be less than Rs. 10/, Face value of Equity Share.
Options Vested	31,000
The total number of shares arising as a result of exercise of option	The employees have not exercised the option granted
Options lapsed	31,000
Variation of terms of Options	N. A.
Money relaised by exercise of Options	Since employees have not exercised the same
Total Number of Options in force	Nil
i. Senior Management Personnel ii. Any other employee who receives a grant in any one year of option amounting to 5% or more options granted during the year iii. Identified employees who were granted option, during any one year,	Nil
	Nil
Diluted Earning Per Share (EPS) pursuant to issue of shares on exercise of option calculated in accordance with (Accounting Standard AS – 20	N. A.
i. Method of calculation of employee compensation cost     ii. Difference between the employee compensation cost so computed at (i)	The Company shall use the intrinsic value method for valuation of the options granted.
if it had used the fair value of the options	N. A. N. A.
Weighted average exercise prices and weighted average fair values of options shall be disclosed separately for options whose exercise price either equals to	N. A.
Description of the method and significant assumption used during the year to estimate the fair value of options, including the following weighted average Information  A Risk free interest rate b.Expected life C.Expected volatility d.Expected dividends; and	
	Options Vested The total number of shares arising as a result of exercise of option Options lapsed Variation of terms of Options Money relaised by exercise of Options Total Number of Options in force Employee wise details of options granted to i. Senior Management Personnel ii. Any other employee who receives a grant in any one year of option amounting to 5% or more options granted during the year iii. Identified employees who were granted option, during any one year, equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the Company at the time of grant Diluted Earning Per Share (EPS) pursuant to issue of shares on exercise of option calculated in accordance with (Accounting Standard AS – 20 Earnings Per Share) i. Method of calculation of employee compensation cost ii. Difference between the employee compensation cost iii. Difference between the employee compensation cost so computed at (i) above and employee compensation cost that shall have been recognized if it had used the fair value of the options iii. The impact of this difference on profits and EPS of the Company Weighted average exercise prices and weighted average fair values of options shall be disclosed separately for options whose exercise price either equals to or exceeds or is less than the market price of the stock.  Description of the method and significant assumption used during the year to estimate the fair value of options, including the following weighted average Information A Risk free interest rate b. Expected life C. Expected volatility



#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **Snap shot of Performance:**

B2B India has ended the financial year 2008-9 with revenue of 513 lacs and consolidated revenue of 867 lacs. The constant Endeavour is to build a business around revenue from new customers and annuity business coming in from our existing customers through repeat orders and BREP renewals.

#### **B2B** in the Microsoft Dynamics world

B2b has the distinction of being the only Indian Microsoft Dynamics partner with the largest number of clients in the Indian Sub Continent through product sales.

In addition to projects, B2B is continuously upgrading its pharma vertical and Add ons while building an extensive reseller network

- 1) Resellers Total number of International resellers to date is 8 including countries such as Netherlands, Singapore and the USA
- 2) Tie up with L.S Retail B2B Software Technologies is now reseller and implementer of LS Retail and Hospitality solutions.LS Retail provides retail and hospitality solutions based on Microsoft Dynamics NAV/AX for the international arena.
- 3) Extending Services B2B has extended services to offer Share point and Microsoft CRM along with Infrastructure services.

  The focus is on MOSS (Microsoft Office and Share point services).
- 4) Add on products New add-ons are in the pipeline to be launched shortly. A separate budget is allocated for the same.B2B Add on Solutions is profiled on Microsoft Solution profiler available to a worldwide base of Microsoft partners. B2B is in the process of getting its products CFMD (Certified for Microsoft dynamics)

CFMD is a certification for packaged business management solutions built on Microsoft Dynamics & is Microsoft Corporation highest standard for partner developed solutions.

#### **B2B - Health Care Division**

B2B has a MOU with GeniusDoc Inc, USA to share part license fee for sale of "Genius Doc" product suite and to be entitled for part share of value assigned to copyright of "Genius Doc" product suite. In addition B2B has a development contract to develop and upgrade "Genius Doc" product suite as per the specifications and direction given by "GDI" from time to time.

GeniusDoc EHR and Practice Management solution targets small and medium sized Health care providers. The Software caters to specialties like Internal Medicine, Family Practice, Cardiology, Pulmonologist, Pediatrics, Obstetrics, Gynecology, Orthopedics, Hematology and Oncology.

GeniusDoc Oncology proved to be a niche product for Oncology and was selected by American Society of Clinical Oncology (ASCO's) panel to be presented at the EHR Lab during the ASCO 2009 Annual Meeting in Orlando, FL. GD was one of ten EHR vendors selected to demonstrate ASCO's EHR Guidelines and quality initiatives during the 2009 EHR Lab at ASCO's Annual Meeting in Orlando.

Currently several implementations are in the pipeline fueled by recent enactment of AARA Act and E-prescription incentive payments.

#### **OUTLOOK:**

**B2B** has been affected by the market slowdown. This year's company budget and projections are not very encouraging. We are hopeful that the market will turn around towards the end of this financial year and we can improve our company financials & performance. The company has adequate cash flows and existing pipeline to sustain through the down turn through this financial year. B2B is on a cost cutting exercise.

#### **Risks and Risk Mitigations:**

Microsoft dynamics being a growing business, new entrants into the market and competition will continue to exert pricing pressure undermining industry profitability. Strategic positioning and generating higher levels of economic value by continuing to build IP and offer value added services around verticals and add ons is mandatory.

Scale of operations is limited to the existing level unless a fresh funding route is identified.



#### **AUDITORS' REPORT**

To The Members B2B Software Technologies Limited Hyderabad

- 1. We have audited the attached Balance Sheet of **B2B Software Technologies Limited**, as at 31<sup>st</sup> March, 2009 the Profit & Loss Account and the Cash Flow statement for the year ended on that date annexed there to. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditors' Report) Order, 2003 issued by the Company Law Board in terms of Section 227(4A) of the Companies Act, 1956, we annex hereto a statement on the matters specified in paragraphs 4 & 5 of the said Order.
- 4. Further to our comments in the annexure referred to in paragraph 3 above, We report that:

a. We are unable to comment on the extent of the recoverability of the loan amounting to Rs. 4,91,03,406/- as at the end of the year extended to a related party in view of the irregularity in the repayments of principal and interest during the year. (Refer to Note 1, of Schedule 16).

b.We are unable to comment on the carrying value of the investment in B2B Software Technologies Kassel GmbH, Germany amounting to Rs.65,37,739/- in view of the substantial erosion of net worth in the company (Refer to Note XI, of Schedule 16).

- 5. Subject to our observations in the annexure referred to in Paragraph (3) and our comments in Paragraph (4) above we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief are necessary for the purpose of our audit.
  - b) In our opinion, proper books of accounts as required by law have been kept by the Company so far as appears from our examination of such books.
  - c) The Balance Sheet, Profit & Loss Account and Cash Flow Statements dealt with by this report are in agreement with the books of accounts.
  - d)In our opinion the Profit & Loss Account and Balance Sheet and Cash Flow Statements dealt with by this report comply with the accounting standards referred to in Sub-section (3C) of Section 211 of the Companies Act.
  - e) On the basis of written representations received from the Directors of the Company, as on 31<sup>st</sup> March, 2009 and taken on record by the Board of Directors, we report that none of the Director is disqualified as at 31<sup>st</sup> March, 2009 from being appointed as a Director in terms of Clause (g) of the Sub-Section (1) Section 274 of the Companies Act, 1956.
  - f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India.
    - i. In the case of Balance Sheet, of the State of Affairs of the Company as at 31st March, 2009;
    - ii. In the case of the Profit & Loss Account, of the Profit of the Company for the year ended on that date; and
    - iii. In the case of the Cash Flow Statements, of the Cash Flows for the year ended on that date.

For M.Anandam & Co., Chartered Accountants

Place: Hyderabad Date: 29, June 2009 M.V.Ranganath Partner M.No.28031



#### Annexure referred to in Paragraph 3 of Our Report of even date.

- 1. a. The company has compiled the fixed assets register showing full particulars including quantitative details, location and value of fixed assets. b. As explained to us, the management has physically verified some of the fixed assets during the year. As reported to us, there were no discrepancies found during such verification.
  - c. In our opinion, the company has not disposed of substantial part of the fixed assets during the year and the going concern status of the company is not affected.
- a. As referred in Note 1 of Schedule 16, the company has granted an unsecured loan to a Company covered in the register maintained under Section 301 of the Companies Act, 1956. The maximum amount outstanding during the year is Rs.4,91,03,406/- and the closing balance is Rs.4,91,03,406/- as at the balance sheet date.
  - b. In our opinion and according to the information and explanations given to us, the rate of interest, wherever applicable and other terms and conditions are not prima-facie prejudicial to the interest of the company.
  - c. In respect of loans taken by the Company, the interest payments are regular and the principal amount is repayable on demand.
  - d. The company has taken reasonable steps for the recovery/payment of the principle and interest.
- 3. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the company and the nature of its business for the purchase of inventory, fixed assets and also for the sale of goods. During the course of our audit we have not observed any major weaknesses in the internal controls.
- a. According to the information and explanations given to us, we are of the opinion that the transactions that need to be entered into the register maintained under section 301 of the Companies Act, 1956, have been so entered.
  - b. In our opinion and according to the information and explanations given to us, the transactions made in pursuance of contracts or arrangements entered in the register maintained under section 301 of the Companies Act, 1956 and exceeding Rs.5 Lakhs in value in respect of any party during the year have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- 5. The company has not accepted any deposits from the public within the meaning of Section 58A & 58AA of the Companies Act, 1956 and the Rules framed there under.
- 6. In our opinion, the internal audit system of the Company is commensurate with its size and nature of its business.
- 7. In respect of statutory dues:
  - a. According to the records of the Company, the undisputed statutory dues including Provident Fund, Employees State Insurance, service tax, excise duty, sales tax and cess have been generally regularly deposited with the appropriate authorities. According to the information and explanations given to us, no undisputed amounts payable in respect of the aforesaid dues were outstanding as at 31<sup>st</sup> March, 2009 for a period of more than six months from the date they become payable.
  - b. According to the records of the company examined, there are no dues of Customs tax, Wealth tax, Excise duty / Cess, **except in case of Sales tax (i.e., AP GST/CST)**, **the details are given below:**

Name of the Statute	Nature of dues	Amount to the extent	Period to which the amount relates Not paid (in Lacs)	Forum where dispute is pending
AP.GST/CST Acts	Disputed Turnover	2.89	2004-05	ADC(Appeals).

- 8. The accumulated losses of the company are not more than Fifty Percent of its Net worth. The Company has not incurred any cash losses during the financial year covered by our audit or in the immediately preceding financial year.
- 9. Based on our audit procedures and according to the information and explanations given to us, we are of the opinion that the company has not defaulted in repayment of dues to financial institutions & banks.
- 10. In our opinion and according to the information and explanations given to us, no loans and advances have been granted by the company on the basis of security by way of pledge of shares and other securities.
- 11. In our opinion, the company is not a chit fund or a nidhi/ mutual benefit fund/ society. Therefore, clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 is not applicable to the company.
- 12. In our opinion and according to the information and explanations given to us, the company is not dealing in shares, securities, debentures and other investments. Accordingly the provisions of clause 4(xiv) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- 13. In our opinion and according to the information and explanations given to us, the company has not given any guarantee for loans taken by others from bank or financial institutions.
- 14. The company has not raised new term loans during the year.
- $15. \hspace{0.5cm} As per the information and explanations given to us, we are of the opinion that the Company has not utilized any short-term sources towards long-term investments. \\$
- 16. During the year, the Company has not made any preferential allotment of shares to the parties and Companies covered in the register maintained under Section 301 of the Companies Act, 1956.
- 17. The Company has not raised any money by way of issue of Debentures during the year; hence creation of securities on debentures issued is not applicable to the Company.
- 18. According to the information and explanations given to us during the year the company has not raised any funds on public issue and hence this clause is not applicable to the company.
- 19. According to the information and explanations given to us no fraud on or by the company has been noticed or reported during the course of our audit.

Place: Hyderabad Date: 29, June 2009 For M.Anandam & Co., Chartered Accountants M.V.Ranganath Partner M.No.28031



#### 16. Notes to Accounts:

i. The Company changed its business and name in the year 1999-2000 and changed its object to become a software company from a Non-Banking Finance Company (NBFC). Loans amounting to Rs. 62,966,472 was extended to related companies, when the company was a NBFC. This loan is secured against a business arrangement by supply of mateirals and further secured by Pledge of shares of the company, having a face value of Rs.15,110,000. The Company has not provided interest on loan amount outstanding during the year. The Party has not making the payment during the year and there exists uncertainty as to the recoverability of the Principal and Interest. The company has not received any amount either the principle or interest during the year from the said related party. The amount outstanding as at 31st March 2098 Rs, 49,103,406/No interest is provided by the company on the said loan during the year.

#### ii. Directors' remuneration included in Schedule 14.

	Year ended <u>March 31, 2009</u>	(Amount in Rupees ) Year ended <u>March 31, 2008</u>
Salaries Other benefits	1,945,320	1,375,000
Directors' sitting fees	125,000	68,000
iii. Auditors' Remuneration		
Towards Statutory Audit Fee Towards Tax Audit Fee	120,000 40,000	110,000 30,000
iv. Earnings in Foreign Exchange during t	he Year ( on receipt basis )	
Software Development Services Trading Activities	19,214,983	16,860,389 -
v. Expenditure in Foreign Currency ( on p	payment basis )	
Traveling Conference, Meetings & Seminars Purchase of Software Products	582,339 417,200 204,741	580,609 395,503 6,584,116

## VI. Related Party Transactions during the Year:

(A) Companies:	Year ended	Year ended
	March 31, 2009	March 31, 2008

# (a) Subsidiary Companies

B2B Infotech Pte Ltd.

B2B Softech Inc.

B2B Software Technologies Kassel GmbH

B2B Infotech SDN BHD (subsidiary of B2B Infotech Pte. Ltd.)

**B2B** Enterprise Solutions Ltd

#### **Nature of Transactions**

Sales	3,367,923	6,179,299
Investments made during the period	-	_
Additional Investment made - pending for allotment	-	286,877
Disinvestments made during the year	-	_
Other reciepts	-	_
Outstandings:	-	_
- Receivables	4,653,096	4,209,159
- Payables	-	-



16.	Notes to Accounts: (Contd')		
		Year ended <u>March 31, 2009</u>	( Amount in Rupees ) Year ended <u>March 31, 2008</u>
(b)	Related Companies (where key management personnel or their relatives have significant influence)		
(i)	Ravileela Granites Limited Purchase of granites Advances given during the Year (net)	:	- - 470.000
	Recovery of Loan Interest on Loan Amount outstanding Maximum amount outstanding during the Year	49,103,406 49,103,406	470,000 - 49,103,406 49,427,685
(ii)	Exotic Granite & Marble, Inc. Sales Outstandings: - Receivables	-	- -
(iii)	Genius Doc Inc. Sales Outstandings: - Receivables	13,384,078 780,353	9,212,028 1,279,472
(iv)	MTAR Technologies Ltd Sales Outstandings: - Receivables	7,590,574 840,982	- -
(B)	Directors Nature of Transactions Remuneration as detailed in Note III above (other than Directors sitting fee) Advances repaid during the Year	1,945,320 -	1,375,000 2,820,846
	Outstandings at the end of the year - Payable - Receivable	- -	- -
(vii)	<b>D. Earning Per Share</b> Earning per share is computed based on the following:	Year ended	( Amount in Rupees) Year ended
	Profit/(Loss) after Tax Weighted average number of equity shares Basic and diluted Earning Per Share (Nominal value of equity shares: Rs. 10 each)	March 31, 2009 (12,579,351) 11,285,400 (1.11)	March 31, 2008 3,360,164 10,985,400 0.31



#### 16. Notes to Accounts: (Cont'd)

#### (viii) Taxation

Provision for Income Tax has not been made for the current financial year since there is no taxable profits further the benefit of Tax Losses has not been brought to account as related benefit or not considered virtually certain. Hence the value of deferred tax is not determined and accounted as per the Provisions of Accounting Standard 22 on Accounting for taxes on Income, issued, by Institute of Chartered Accountants of India

- (ix) During the year, the company has purchased Motor Car on Hire Purchase basis from Kotak Mahendra. The same has been secured agianst the hypothecation and personal guarantee of the directors.
- (x) During the year the company has developed a new software product as well as the existing modules. The cost incurred till date for the development has been charged to Revenue as per Accounting For Intangible Assets issued by the Institute of Chartered Accountants of India.
- (xi) The Company has entered an agreement to sell 80% of the share for a consideration of EURO 20,000 of its wholly owned subsidiary B2B Software Kassel GmbH, Germany. The loss to be incurred on the sale will be accounted after the completion of the transaction.
- (xii) The WOS of the company at Malaysia, B2B Infotech SDN BHD and at Singapore, B2B Infotech Pte Ltd is under liquidation.
- (xiii) During the year the company has made a provision of Rs.70,59,653/- for diminution in the value of Investment in subsidiaries.
- (xiv) During the year the company has made a provision of Rs.9,38,004/- for gratuity based on Acturial Valuation.
- (xv) The Company has not provided interest on loan due from a related party as the recoverability of the same is doubtful.
- (xvi) Previous year figures have been regrouped to confirm with the current year presentation.

On behalf of the Board of Directors

For and on behalf of M.Anandam & Co Chartered Accountants M.V.Ranganath Partner M.No.028031

Place: Hyderabad Date: 29-06-2009

P Samantha Reddy Managing Director Dr. Y. Satyanarayana Director



# **Statement on Significant Accounting Policies**

#### **Basis of Presentation:**

The financial statements of the Company are prepared under the historical cost convention in accordance with the Generally Accepted Accounting Principles (GAAP) applicable in India and the relavent provisions of the Companies Act, 1956.

The preparation of the financial statements in conformity with the GAAP requires that the management makes estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent liabilities as at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period.

#### **REVENUE RECOGNITION:**

Revenue from professional services consists of revenue earned from services performed on a time and material basis and time bound fixed - price engagements. In respect of Time and Material Contracts, revenue is recognised as and when the services are performed. In respect of time bound fixed-price engagements, revenue is recognised using the percentage of completion method of accounting, unless work completed cannot be reasonably estimated. The cumulative impact of any revision in estimates of the percentage of work completed is reflected in the period in which the change becomes known.

In respect of trading activities, revenue is recognised on transfer of ownership to the customers.

#### **Fixed Assets**

Fixed assets are stated at cost less accumulated depreciation. The cost capitalised includes material cost, freight, installation cost, duties and taxes, finance charges and other incidental expenses incurred during the constructions/installation stage.

Gains/losses arising on foreign exchange liabilities incurred for the purpose of acquiring fixed assets are adjusted in the carrying amount of the respective fixed assets.

Depreciation on fixed assets is computed on the written down value method at the rates prescribed under Schedule XIV of the Companies Act, 1956. Individual assets costing less than Rs.5, 000 are depreciated in full in the year of purchase.

Costs of application software for internal use are generally charged to revenue as incurred due to its estimated useful lives being relatively short.

Capital work in progress includes all direct expenditure incurred in connection with the acquisition of fixed assets and also the advances paid therefore.

#### **Investments**

Investments are classified into current investments and long-term investments. Current investments are carried at the lower of cost or fair value. Any reduction in carrying amount and any reversals of such reductions are charged or credited to the Profit and Loss account. Long-term investments are carried at cost less provision made to recognise any decline, other than temporary, in the value of such investments.

#### **Taxes on Income**

Current taxes are measured at the amounts expected to be paid using the applicable tax rates and tax laws. Deferred tax assets and liabilities are measured using tax rates that have been enacted or substantively enacted by the balance sheet date. The measurement of deferred tax assets if necessary by a valuation allowance for any tax benefit for which it is more likely than not that some portion or all such benefits will not be realised.

#### **Foreign Currency Transactions**

Transactions in foreign currency are recorded for at the exchange rate prevailing on the date of transaction. Monetary assets and liabilities denominated in foreign currency are translated at the rates of exchange at the balance sheet date and resultant gain or loss is recognized in the profit and loss account.

#### **Retirement Benefits**

Contributions to defined schemes such as Provident Fund, Employees State Insurance scheme are charged as incurred on accrual basis. Provision for Gratuity has been made as estimated by the management.

#### **Miscellaneous Expenditure**

Miscellaneous Expenditure comprises of preliminary/public issue expenses and deferred revenue expenditure which are amortized over a period of ten years.



# BALANCE SHEET ABSTRACT & COMPANY'S GENERAL BUSINESS PROFILE

I.	Registratio	n De	tails																		
	Registration	n No.		1	8	3	5	1							St	ate	cod	е [	) 1		
	Balance Sh	eet d	ate	3	1		) 3		2	0		0	g	)							
II.	Capital Rai	sed d	lurin	g the	yea	r (Am	nount	in R	ls. 7	Γhοι	usa	and	s)								
	Publ	ic Iss	ue												Ri	gh	ts Iss	ue			
				Ν	I	L													N	1	L
	Boni	us Iss	ue												Pr	iva	te pl	acen	nent		
				N	Ι	L													Ν	ı	L
III.	Position of	mob	ilisat	ion a	and I	Devel	opm	ent o	of F	und	ls (	Am	ou	nt in	Rs.	Th	ousa	nds)			
	Tota	l Liab	oilitie	S											To	ota	l Ass	ets			
	1	1	6	8	6	6										1	1	6	8	6	6
	Sources of	Fund	S												_						
	Paid	-up-C	Capita	al											Re	ese	rves	& Sι	rplus	5	
	1	1	5	9	3	1													N	ı	L
	Secu	ired L	oans	5											Ū	nse	ecure	d Lo	ans		
				9	3	5													N	1	L
	Application	of F	unds																		
	Net	Fixed	Ass	ets											In	ves	stme	nts			
			5	2	5	5											1	2	4	6	4
	Net	Curre	ent A	ssets											М	isc	ellar	eous	Exp		
		5	7	5	7	8													N	I	L
	Accı	umula	ated	Losse	es																
		4	1	5	6	7															
IV.	Performan	ce of	the	Com	pany	:(Am	ount	in Rs	s. T	hou	ısaı	nds	<u>s)</u>								
	Turn	over													To	ota	Exp	endi	ture		
		5	2	9	7	0											6	5	4	4	1
	(Prof	fit)/Lo	ss Be	efore	Tax	-									(P	rof	it)/Lc	oss A	fter T	ax	
		1	2	4	7	1											1	2	5	7	9
	Earn	ing P	er Sh	are i	n Rs										D	ivi	dend	Rate	9		
		_	1		1	1									L				N	I	L
V.	Generic Na	ames	of th	ree	Princ	cipal	Prod	ucts	of (	Con	npa	any	' (a	s per	mo	net	ary t	erms	)		
	Item Code					:		8542	290	09.	1										
	Product De	escrip	tion			:		Softv				elop	pm	ent							
								IT So	lut	ions	5										

On behalf of the Board of Directors

Place : HyderabadP Samantha ReddyDr. Y. SatyanarayanaDate : June 29, 2009Managing DirectorDirector



Statement relating to Subsidiary Companies Pursuant to Section 212(1)(e) of the Companies Act, 1956

				B2B Software recilifo	
Net aggregate amount of profit / (loss) so far as it concerns the members of the Holding Company	(5\$ 2,832)	\$ 1,078	EURO 34,990.41	(RM - )	(INR 211,662)
Extent of interest of Holding Company as at 31.03.2009	100%	100%	100%	100%	100%
No of shares held by B2B Software Technologies Limited with its nominees in the Subsidiaries as at 31 <sup>-</sup> March 2009	2,00,000 Shares of SGD 1/- each	72,000 Shares of USD 1/- each	EURO 121,431.64	2,50,000 Shares of RM 1/- each	1,00,000 Shares of INR 10/- each
Date from which it became Subsidiary Companies	11-07-2000	17-07-2001	31-10-2001	01-10-2001	09-05-2005
Financial Year of the Subsidiary Companies ended on	1 <sup>,</sup> April 2008 to 31 <sup>,</sup> March 2009	1· April 2008 to 31st March 2009	1st April 2008 to 31st March 2009	1st April 2008 to 31st March 2009	1st April 2008 to 31st March 2009
Name of the Subsidiary Companies	B2B Infotech Pte Limited 163, Tras Street, # 03-05, Lian Huat Building Singapore – 079024	B2B Softech Inc., 9001, San Fernando Rd, Sun Valley, CA 91352 USA	B2B Software Technologies Kassel GmbH, Ludwig-Erhard-Str.12 34134 Kassel, Germany	B2B Infotech SDN BHD (Step down subsidiary of B2B Infotech Pte Ltd) Unit T)3, Third Floor, Block 2320, Century Square, Jalan Usahawan, 63000, Cyberjaya, Selangor Darul Ehsan Malaysia	B2B Enterprise Solutions Limited 6-3-906/A/2, Somajiguda Hyderabad - 500 082.
S.No.		2.	3.	4.	5.



#### **AUDITORS' REPORT ON CONSOLIDATED ACCOUNTS**

To The Board of Directors B2B Software Technologies Limited Hyderabad

We have examined the attached Consolidated Balance Sheet of B2B Software Technologies Limited, its subsidiaries B2B Software GmbH, B2B Infotech Pte Limited, B2B Softech Inc, B2B Enterprise Solutions Limited as at 31<sup>st</sup> March, 2009, the Consolidated Profit & Loss Account and the Consolidated Cash Flow statements for the year ended.

These financial statements are the responsibility of the B2B Software Technologies Limited's management. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

We did not audit the financial statements of the subsidiaries B2B Software GmbH, B2B Infotech Pte Limited, B2B Softech Inc, B2B Enterprise Solutions Limited, whose financial statements reflect total asset of Rs.826.24 Lakhs as at March 31, 2009 and total revenues of Rs.866.92 Lakhs for the year then ended. These financial statements have been audited by other auditors whose reports have been furnished to us, and our opinion, in so far as it relates to the amounts included in respect of the subsidiary, is based solely on the reports of the other auditors.

We further report as under:

- a. We are unable to comment on the extent of the recoverability of the loan amounting to Rs.4,91,03,406/- as at the end of the year extended to a related party in view of the irregularity in the repayments of principal and interest during the year. (Refer to Note 2, of Schedule 18).
- b. We are unable to comment on the carrying value of the investment in B2B Software Technologies Kassel GmbH, Germany amounting to Rs.65,37,739/- in view of the substantial erosion of net worth in the company (Refer to Note VIII, of Schedule 18).

We report that the consolidated financial statements have been prepared by the Company in accordance with the requirements of Accounting standard (AS) 21, Consolidated Financial Statements, issued by the Institute of Chartered Accountants of India, and on the basis of the separate audited financial statements of the B2B Software Technologies Limited and its subsidiaries included in the consolidated financial statements.

On the basis of the information and explanations given to us and on the consideration of the separate audit reports on individual audited financial statements of the B2B Software Technologies Limited and its subsidiaries, and *subject tour comment given in Clauses a and b* above, we are of the opinion that the said consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India.

- a. In the case of the Consolidated Balance Sheet, of the State of Affairs of B2B Software Technologies Limited and its subsidiaries as at 31<sup>st</sup> March, 2009;
- b. In the case of the Consolidated Profit & Loss Account, of the Consolidated results of operations of B2B Software Technologies Limited and its subsidiaries for the year ended on that date; and
- c. In the case of the Consolidated Cash Flow Statement, of the consolidated Cash Flows of B2B Software Technologies Limited and its subsidiaries for the year ended on that date.

For M.Anandam & Co., Chartered Accountants

> M.V.Ranganath Partner M.No.28031

Place: Hyderabad Date: 29 June 09.



# Consolidated Balance Sheet as at March 31, 2008

**Amount in Rupees** 

		Schedule Reference	As at 31.03.2009	As at 31.03.2008
ı.	SOURCES OF FUNDS			
	Shareholders Funds			
	Capital Share Application Money	1 2	115,931,000	109,931,000 6,000,000
	Foreign Currency Translation Reserve	<u> </u>	977,953	6,000,000
	Toronghi currency mansiation reserve		377,333	
2	Loan Funds			
	Secured Loans	3	935,078	75,183
	Unsecured Loans Deffered tax	4	356,459	40.221
	Deflered tax		<u>49,331</u> 118,249,821	<u>49,331</u> 116,055,514
			= 110,243,021	= 110,033,314
II.	APPLICATION OF FUNDS			
1	Fixed assets			
	(a) Gross block	5	24,876,425	28,421,554
	(b) Less : Depreciation (c) Net block		18,491,931 6,384,494	17,365,506 11,056,048
	(c) Net block		0,304,494	11,030,040
2	Investments	6	2,545,672	3,621,981
4.	Current assets , loans and advances			
	(a) Work in Progress	7	1,497,024	595,200
	(b) Sundry debtors	8	8,816,569	8,238,100
	(c) Cash and bank balances	9	4,993,039	5,863,443
	(d) Other Current Assets		18,85 <i>7</i>	54,211
	(e) Loans and advances	10	58,346,181	58,701,763
			73,671,670	73,452,717
	Less: Current liabilities and provisions			
	(a) Liabilities	11	15,570,823	14,135,818
	(b) Provisions	12	3,091,356	1,687,215
			18,662,179	15,823,033
	Net current assets		55,009,491	57,629,684
	Miscellaneous Expenditure		19,032	22,204
	(to the extent not written off or adjusted)			
5	Profit and Loss account		<u>54,291,132</u>	43,725,597
			118,249,821	116,055,514
	Significant Accounting Policies & Notes on Accounts	18		

The schedules referred to above and statement on Significant Accounting Polices form an integral part of the Balance Sheet.

This is the Balance Sheet referred to in our report of even date.

For and on behalf of M.Anandam & Co Chartered Accountants

On behalf of the Board of Directors

P Samantha Reddy Managing Director

Dr. Y. Satyanarayana Director

M.V.Ranganath Partner M.No.028031

Place: Hyderabad Date: June 29, 2009



# Consolidated Profit & Loss for the Year ended March 31, 2009

**Amount in Rupees** 

		Schedule Reference	Year ended 31.03.2009	Year ended 31.03.2008
I.	INCOME Sales Other income Increase/(Decrease) in WIP	13 14	85,096,313 693,800 901,824	73,545,876 1,625,658 595,200
11.	EXPENDITURE Purchases & Development Costs Payments and benefits to employees Operating and administrative expenses Interest Expenses Depreciation Prior Period Expenditure	15 16 17	86,691,936 10,389,816 47,387,614 32,191,229 77,483 2,046,798 4,918,500	75,766,734 15,043,986 32,773,225 24,593,090 336,311 2,017,244 4,630
	Profit/(Loss) before Taxation & Extra ordinary items Extra Ordinary Items: Exchange Fluctuation on re-organisation of Subsidiaries		97,011,439 (10,319,503)	74,768,486 998,248 675,579 675,579
III.	Profit/(Loss) before Taxation Taxation - Current (Including FBT) - Deferred		(10,319,503) 246,031 ————	322,669 143,671 (2,358)
IV.	Profit/(Loss) after Taxation Add: Brought forward from previous year Balance carried to Balance Sheet  Basic and diluted earnings per Share Significant Accounting Policies & Notes on Accounts	18	(10,565,534) (43,725,598) (54,291,132) (0.94)	181,356 (43,906,954) (43,725,598) 0.02
	Significant Accounting Policies & Notes on Accounts	Ιδ		

The schedules referred to above and statement on Significant Accounting Polices form an integral part of the Balance Sheet.

This is the Balance Sheet referred to in our report of even date.

For and on behalf of M.Anandam & Co

**Chartered Accountants** 

M.V.Ranganath **Partner** M.No.028031

Place: Hyderabad Date: June 29, 2009 On behalf of the Board of Directors

**P Samantha Reddy Managing Director** 

Dr. Y. Satyanarayana Director



		As at	As at
		31.03.2009	31.03.2008
	Share Capital		
	Authorised:		
	1,20,00,000 Equity Shares of Rs.10 each Issued, Subscribed and Paid up:	120,000,000	120,000,000
	109,85,400 Equity Shares of Rs.10 each fully paid up	115,854,000	109,854,000
	Add : Shares Forfeited		<u>77,000</u> 109,931,000
	Share Application (Pending allotment)	<del>_</del>	6,000,000 6,000,000
	Secured Loans		
	Hire Purchase Loan	935,078	75,183
	UnSecured Loans	935,078	
	Short term loan	2,869,178	-
	Less: Mutual Indebtness	(2512719)	
		<u>356,459</u>	<u> </u>
	Investments		
	Long Term (at cost),Trade (Quoted)		
	Pentamedia Graphics Limited,10450 Equity Shares of Rs.100 each, fully paid-up	11,517,369	11,517,369
	Less : Provision for Dimunition in Value of Investment	11,502,948	11,401,583
	(Market value - Rs.115,786) Investment in B2B Infotech SDN BHD	548,856	_
	Less: Provision for Diminution in the Value of Investment	(548,856)	
		14,421	115,786
	London of the At-And Ford		
	Investment in Mutual Funds Opening	3,506,195	<u>-</u>
	Add: Purchase of Investments	10,037,096	7,506,195
	Less: Sale of Investments	(11,012,040)	(4,000,000)
	Closing	<u>2,531,251</u> 2,545,672	3,506,195 3,621,981
	Work in Progress (Software under development)	1,497,024	595,200
		1,497,024	595,200
•	Sundry Debtors		
	(Unsecured, considered good)	a <b>-</b> aaaaa	0.055.064
	(a) Debts outstanding for a period exceeding six months	3,722023	2,955,061
	(b) Other debts	11,953,667	5,283,040
	Less: Provision for Doubtful Debts	(2,207,857)	-
	Less:Mutual Indebtness	(4,651,264)	
		8,816,569	8,238,101
	Cash and Bank Balances		
	Cash on hand	688,000	16,518
	Balances with scheduled banks		
	- On Current accounts	4,180,250	5,506,239
	- On Deposit accounts	124,789	340,686
		4,993,039	5,863,443



# **B2B SOFTWARE TECHNOLOGIES LIMITED**

# Schedules forming part of the Balance Sheet

3. Fixed Assets

(Amount in Rupees)

			Gross Block	Block			Depre	Depreciation		Net Block	lock
SI. No.	Description	As at 01.04.2008	Additions during the period	Deletions/ Adjusted during the period	As at 31.03.2009	As at 01.04.2008	For the period	Deletions/ Adjusted during the period	As at 31.03.2009	As at 31.03.2009	As at 31.03.2008
-	Computers	9.521,760	708,811	1,127,536	9,103,035	7,864,471	808,340	1,040,697	7,632,114	1,470,921	1,657,289
2.	Furniture and Fixtures	5,0160,698	253,837	220,192	5,050,343	3,785,154	340,143	64,210	4,061,087	989,256	1,231,544
က	Office Equipment	4,251,036	1,558,071		5,809,107	2,425,863	1,480,604	•	3,906,467	1,902,640	1,825,173
4	Vehicles	1,672,165	1,395,330	880,229	2,187,266	1,214,271	271,771	785,123	700,919	1,486,347	457,894
2	Software Product QC, ERP	3,027,078	1	367,004	2,660,074	1,760,814	443,325	12,795	2,191,344	468,730	1,266,264
9	Software Product - B2B Pharma	3,460,022	ı	3,460,022		314,930		314,930	•	•	3,145,092
7	Software Product - B2B Pharma	1,388,796		1,388,796	•	1	•	•	,	•	1,388,796
	(Axapta)										
ω.	Software Products - SFA	36,000	ı	36,000	•	1	•	•	ı	1	1
<u>о</u>	Software Product - SMART	48,000		1	48,000	•	1	1	ı	48,000	48,000
10.	Copy Right	•	18,600	1	18,600	•	•	•	1	1	•
	Total	28,421,555	3,934,649	7,479,779	24,876,425	17,365,503	3,344,183	2,217,755	18,491,931	6,365,895	11,020,052
	Previous Year	24,359,648	4,061,906		28,421,554	15,243,693	2,121,810		17,365,503	11,056,052	



Schedules forming part of the Balance Sheet		Amount in Rupees
	As at 31.03.2009	As at 31.03.2008
10. Loans and Advances		
(Unsecured, considered good)		
Loans to Companies (Refer Note I on Schedule 16)	49,103,406	49,103,406
Loans to B2B ESOP Trust	6,000,000	6,000,000
Advances recoverable in cash or in kind for value to be received	991,822	1,447,963
Tax Deducted at source (Net of provision for tax)	2,250,953	2,150,394
	58,346,181	58,701,763
11. Liabilities		
Sundry Creditors	13,727,269	10,048,335
Advance from Customers	952,429	2,030,412
Other Liabilities	862,053	441,380
Security Deposits	2,167,618	1,615,691
Less: Mutual Indebtness	(2,138,545)	-
	15,570,823	14,135,818
12. Provisions		
Provision for Gratuity	1,235,198	297,194
Provision for Annual KRA	1,856,158	1,390,021
	3,091,356	1,687,215



chedules forming part of the Profit & Loss Account		Amount in Rupe
	Year ended	Year ended
	31.03.2009	31.03.2008
B. Sales		
Income from Software Development, Sales & Services	88,464,236	73,545,876
Less : Inter Company Sales	(3,367,923)	
	85,096,313	73,545,876
. Other Income		
Interest on Debtors	135,801	-
Accretions in value of Investments	(81,666)	64,476
Interest/Dividend on Deposits & Mutual Fund(Gross)	13,463	323,536
Miscellaneous Income	229,984	824,049
Exchange Fluctuation Gain (Net) Profit on Sale of Fixed Assets	299,253	413,597
Profit on Sale of Mutual Funds	85,338 6,464	-
Prior Period Income	5,163	- -
Thorrenod income	693,800	1,625,658
. Purchases & Development Costs		
Software Products/Development Costs	10,389,816	15,043,986
	10,389,816	15,043,986
. Payments and Benefits to Employees		
Salaries, Wages and Bonus	41326552	31,463,492
Contribution to Provident Fund and other Funds	685,484	1,012,812
Gratuity	938,004	-
Food & Beverage	106,289	-
Staff Welfare Expenses	2,224,976	296,920
Managerial Remuneration	1,859,695	1,101,475
Food Coupons	<u>246,614</u>	22.074.600
	47,387,614	<u>33,874,699</u>
7. Operating and Administrative Expenses Rent	2 017 272	2 (50 207
Rates and Taxes	2,817,273 468,347	3,650,307
	90,329	752,890 308,496
Insurance Travelling Evnences		,
Travelling Expenses	1,260,801	3,339,899
Communication Expenses Training Fee	1,227,408 270,207	1,450,396 131,834
Printing and Stationery	133,025	248,284
· · · · · · · · · · · · · · · · · · ·	,	573,613
Electricity Charges Advertisement	663,116 147,289	180,071
Repairs and Maintenance	147,209	160,071
- Machinery	472,344	210,059
- Vehicles	325,930	77,756
Professional and Consultancy Charges	660,271	9,776,978
Auditors' remuneration	223,304	207,159
Directors Sitting Fee	125,000	68,000
Bad Debts	2,812,945	36,970
Dimunution in value of Investment in Subsidiary Companies	7,059,653	30,970
, ,		1 200 625
Membership Fee, Meeting & Seminar Charges  Donations & Contribution	676,033	1,290,635
	1 275 056	35,981
Miscellaneous Expenses	<u>1,275,956</u> 32,191,229	<u>1,149,115</u> 23,488,443
	52.191.229	Z3.400.443



#### 18. Notes to Accounts:

#### I. List of subsidiaries considered for consolidation:

(a) S.No.	Name of the Subsidiary Company	Country of Incorporation	Extent of Holding (%) as on March 31, 2009
1.	B2B Infotech Pte Ltd	Singapore	100.00
2.	B2B Softech Inc.	USĂ	100.00
3.	B2B Software Technologies Kassel GmbH	Germany	100.00
4.	B2B Entreprise Solutions Limited	India <sup>′</sup>	100.00
5.	B2B Infotech SDN BHD	Malaysia	100.00

The reporting date for all the above companies is March 31

II. The Holding Company changed its business and name in the year 1999-2000 and changed its object to become a software company from a Non-Banking Finance Company (NBFC). Loans amouting to Rs. 62,966,472 was extended to related companies, when the Company was a NBFC company. This loan is secured against a business arrangement by the supply of materials and further secured by Pledge of shares of the company, having a face value of Rs. 1,51,10,000. The Company has not provided interest on loan amount outstanding during the year. The party has not making the paymnet during the year and there exists uncertainty as to the rocoverability of the Principal and Interest. The company has not received any amount either the principle or interest during the year from the said related party. The amount outstanding as at 31st March 2009 Rs, 49,103,406/-. No interest is provided by the company on the said loan during the year.

III. Related Party Tranactions during the year:	Year ended March 31, 2009	(Amount in Rupees ) Year ended March 31, 2008.
(A) Related Companies (where key management per their relatives have significant influence) Ravileela Granites Limited Purchase of granites Advances given during the year (net) Recovery of loan Interest received on loan Penal interest received o loan Export incentives on export of granites has been disc the company Outsanding: -Receivables *		49,103,406
* Includes balance of unsecured loan for which repa beyond seven years.	yment schedule is	
Amount outstanding Maximum amount outstanding during the year Genius Doc Inc.	49,103,406 49,103,406	49,103,406 49,427,685
Sales	13,384,078	9,212,028
Outstandings: - Receivables (B) Directors Whole time directors	780,353	1,279,472
P. Samantha Reddy Directors with whom the Company had transactions P. Samantha Reddy V. V. Nagendra	during the year	- -
Nature of Transactions Remuneration as detailed in Note III above	1,945,320	1,375,000
(other than Directors sitting Fess) Advance repaid during the year Outstandings as at 31.03.2009 - Payable	-	2,820,846
- Receivable	-	Ξ.



B2B SOFTWARE TECHNOLOGIES LIMITED	Year ended March 31, 2009.	(Amount in Rupees ) Year ended March 31, 2008.
18. Notes to Accounts: IV. Earning Per share		
Porfit (Loss) after Taxation and Minority Interest Weight average number of equity shares Basic and diluted Earning Per Share (Normal value of equity shares: Rs. 10 each)	(10,565,534) 11,285,400 (0.94)	181,356 10,985,400 0.02
V. Deferred Tax Deferred Tax Asset Accumulated losses brought forward	Nil	Nil
Deferred Tax Liability Depreciation Deferred Tax Asset (Net)	49,331 49,331	49,331 49,331

- VI. During the year, the company has purchased Motor Car on Hire Purchase basis from Kotak Mahendra. The same has been secured against the hypothecation and personal guarantee of the directors.
- VI. During the year the company has developed a new software product as well as the existing modules. The cost incurred till date for the development has been charged to Revenue as per According For Intangle Assests issued by the Institute of Charter
- VII. The WOS of the company at Malasia. B2B Infotech SDN BHD and at Singapore, B2B Infotech Pte Ltd is under liquidation.
- IX. Reclassification: Previous year figures have been regrouped to confirm with the current year presentation

For and behalf of M. Anandam & Co Chartered Accountants M. V. Ranganath Partner

M. No. 028031 Place: Hyderabad Date: June 29, 2009 On behalf of the Board of Directors

P Samantha Reddy Managing Director

Dr. Y. Satyanarayana Director



# **Statement on Significant Accounting Policies**

#### **Basis of Presentation:**

The financial statements of the Company are prepared under the historical cost convention in accordance with the Generally Accepted Accounting Principles (GAAP) applicable in India and the relavent provisions of the Companies Act, 1956.

The preparation of the financial statements in conformity with the GAAP requires that the management makes estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent liabilities as at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period.

#### **REVENUE RECOGNITION:**

Revenue from professional services consists of revenue earned from services performed on a time and material basis and time bound fixed - price engagements. In respect of Time and Material Contracts, revenue is recognised as and when the services are performed. In respect of time bound fixed-price engagements, revenue is recognised using the percentage of completion method of accounting, unless work completed cannot be reasonably estimated. The cumulative impact of any revision in estimates of the percentage of work completed is reflected in the period in which the change becomes known.

In respect of trading activities, revenue is recognised on transfer of ownership to the customers.

#### **Fixed Assets**

Fixed assets are stated at cost less accumulated depreciation. The cost capitalised includes material cost, freight, installation cost, duties and taxes, finance charges and other incidental expenses incurred during the constructions / installation stage.

Gains/losses arising on foreign exchange liabilities incurred for the purpose of acquiring fixed assets are adjusted in the carrying amount of the respective fixed assets.

Depreciation on fixed assets is computed on the written down value method at the rates prescribed under Schedule XIV of the Companies Act, 1956. Individual assets costing less than Rs.5, 000 are depreciated in full in the year of purchase.

Costs of application software for internal use are generally charged to revenue as incurred due to its estimated useful lives being relatively short.

Capital work in progress includes all direct expenditure incurred in connection with the acquisition of fixed assets and also the advances paid therefore.

#### Investments

Investments are classified into current investments and long-term investments. Current investments are carried at the lower of cost or fair value. Any reduction in carrying amount and any reversals of such reductions are charged or credited to the Profit and Loss account. Long-term investments are carried at cost less provision made to recognise any decline, other than temporary, in the value of such investments.

## **Taxes on Income**

Current taxes are measured at the amounts expected to be paid using the applicable tax rates and tax laws. Deferred tax assets and liabilities are measured using tax rates that have been enacted or substantively enacted by the balance sheet date. The measurement of deferred tax assets if necessary by a valuation allowance for any tax benefit for which it is more likely than not that some portion or all such benefits will not be realised.

# **Foreign Currency Transactions**

Transactions in foreign currency are recorded for at the exchange rate prevailing on the date of transaction. Monetary assets and liabilities denominated in foreign currency are translated at the rates of exchange at the balance sheet date and resultant gain or loss is recognized in the profit and loss account.

#### **Retirement Benefits**

Contributions to defined schemes such as Provident Fund, Employees State Insurance scheme are charged as incurred on accrual basis. Provision for Gratuity has been made as estimated by the management.

# **Miscellaneous Expenditure**

Miscellaneous Expenditure comprises of preliminary/public issue expenses and deferred revenue expenditure which are amortized over a period of ten years.



Ca	sh Flow Statement for the Year ended March 31, 2009		Amount in Rupe
		As at	As at
		31.03.2009	31.03.2008
١.	Cash Flows from Operating Activities		
	Net profit/(loss) before tax	(10,319,503)	322,669
	Adjustments for :		
	Depreciation	2,046,798	2,017,244
	Interest received on loans, deposits etc.	(13,463)	(323,536)
	Miscellaneous Expenditure written off	3,172	3,172
	Profit/loss on write off / dispossal of Fixed Assets	85,338	-
	Exchange fluctuation on reorganisation of subsidiaries.	299,253	675,579
	Provision for (Increase)/ Diminution in Value of Investment	7,141,319	(64,476)
	Exchange differences on translation of foreign currency cash and cash equivalents	977,953	(413,597)
	Profit on Sale of Mutual Funds	(6,464)	-
	Priors Period Income	(5,163)	-
	Bad Debts	605,088	_
	Operating profit before working capital changes	814,327	2,217,055
	Cash Generated from Operatings	,	, ,
	Income Tax	(246,031)	(143,671)
	Adjustments for changes in working capital :		
	(Increase)/Decrease in Trade and Other Receivables	(578,469)	57,682
	(Increase)/Decrease in Loans and Advances	332,922	(5,423,552)
	(Increase)/Decrease in Work in Progress	(901,824)	(595,200)
	Increase / (Decrease) in Trade and Other Payables	2,861,806	7,453,990
	Cash generated from operations	2,282,731	3,566,304
	Interest received on loans, deposits etc.	13,463	323,536
	Prior Period Income	5,163	-
	Net Cash Flow from Operating Activities (A)	2,301,357	3,889,840
	Cash Flows from Investing Activities		
	Purchase of Fixed Assets	(3,545,130)	(4,061,906)
	Sale of Mutual Funds	981,408	(3,506,195)
	Share application	501,100 -	6,000,000
	Investment in Subsidary	(548,856)	0,000,000 -
	Net Cash used for Investing Activities (B)	(3,112,578)	(1,568,101)
	Cash Flows from Financing Activities		
	Proceeds / (Repayment) of unsecured Loans	861,563	2,820,846
	Proceeds / (Repayment) of Unsecured Loans	356,459	(212,999)
	Net Cash Flow from Financing Activities (C)	1,218,022	(3,033,845)
	Net Cash Flow from Financing Activities (C)	1,210,022	(3,033,643)
	Exchange differences on translation of foreign currency cash and cash equivalent(D)	(1,277,206)	(157,412)
	Net Increase in Cash and Cash equivalents during the year	(870,405)	(869,518)
	Cash and Cash equivalents at the beginning of the year	5,863,443	6,732,961
	Cash and Cash equivalents at the end of the year	4,993,039	5,863,443

#### Note:

For and on Behalf of

On behalf of the Board of Directors

M. Anandam & Co Chartered Accountants

M.V. Ranganath

Partner
P Samantha Reddy
Place: Hyderabad
Place: June 29, 2009
P Samantha Reddy
Managing Director
Director

<sup>1.</sup> The above cash flow statement has been prepared using the 'Indirect method' as set out in Accounting Standard - 3 on Cash Flow Statement issued by the Institute of Chartered Accountants of India.

<sup>2.</sup> Previous year figures have been regrouped wherever necessary to conform with the current year presentation. This is the Cash Flow Statement referred to in our report of even date



#### REPORT OF THE DIRECTORS

The Directors have pleasure in presenting their report to the members together with the audited financial statements of the Company for the financial year ended March 31, 2009.

#### 1 Directors

The Directors in office at the date of this report are:-

Dr Ramchandra Rao Nemani

Kadiyala Venugopal

Parvatha Samantha Reddy

#### 2 Arrangements to enable Directors to acquire Shares and Debentures

Neither during nor at the end of the financial year was the Company a party to any arrangement whose object was to enable the Directors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate.

#### 3 Directors' Interest in Shares and Debentures

The Directors holding office at the end of the financial year had no interest in the shares or debentures/warrants/share options of the Company corporations as recorded in the Register of Directors' shareholdings kept by the Company under Section 164 of the Companies Act, except as follows:-

Name of Directors	At the beginning of the year	At the end of the year
Holding Company		
B2B Software Technologies Ltd		
Ordinary Shares of INR10		
Dr Ramchandra Rao Nemani	2,458,760	2,458,760
Parvatha Samantha Reddy	15,900	15,900

#### 4 Directors' Receipt and Entitlement to Contractual Benefits

Since the beginning of the financial year, no director has received or become entitled to receive a benefit which is required to be disclosed under Section 201(8) of the Singapore Companies Act, by reason of a contract made by the Company or a related corporation with the Director or with a Firm of which he is a member, or with a Company in which he has a substantial financial interest.

#### 5 Share Options

No options were granted during the financial year to take up unissued shares of the company.

No shares were issued by virtue of the exercise of options.

There were no unissued shares under option at the end of the financial year.

#### 6 Auditors

The auditors, Ms Natarajan & Swaminathan, have expressed their willingness to accept re-appointment.

Place : Singapore

On behalf of the Board

Date: 18-06-2009

Ramchandra Rao Nemani Parvatha Samantha Reddy

#### STATEMENT OF DIRECTORS

We, Dr. Ramchandra Rao Nemani and Parvatha Samantha Reddy, being two of the directors of **B2B Infotech Pte Ltd**, do hereby state that, in the opinion of the directors,

- (i) the accompanying balance sheet, profit and loss statement, statement of changes in equity and cash flow statement together with the notes thereto are drawn up so as to give a true and fair view of the state of affairs of the Company as at March 31, 2009 and the results, changes in equity and the cash flows of the Company for the year ended on that date, and
- (ii) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

Place : Singapore

Date: 18-06-2009

Con behalf of the Board

Ramchandra Rao Nemani

Parvatha Samantha Reddy

# AUDITOR'S REPORT TO THE MEMBERS OF B2B INFOTECH PTE LTD

(Incorporated in the Republic of Singapore)

We have audited the accompanying financial statements of B2B INFOTECH PTE LTD, which comprise the balance sheets as at March 31, 2009, and the profit and loss statements, the statements of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the provisions of the Singapore Companies Act, Cap. 50 ("the Act") and Singapore Financial Reporting Standards. This responsibility includes: devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurances that assets of safeguarded against loss from unauthorised use or disposition: transaction are properly authorise and that they are recorded as necessary to permit the preparation of true and fair profit and loss statement and Balance Sheet and to maintain accountability of assets; selecting and applying appropriate accounting policies; and making accounting estimates that are responsible in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for out audit opinion.

In our opinion,

- a) the financial statements are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards so as to give a true and fair view of the state of affairs of the Company as at March 31, 2009 and the results, changes in equity and cash flows of the Company for the year ended on that date; and
- (b) the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

Place : Singapore Natarajan & Swaminathan
Date: 18-06-2009 Certified Public Accountants



BALANCE SHEET AS AT MARCH 31, 2009		Company	
Assets Less Liabilities	Note	2009 	2008 
Current Assets Cash at bank		1,545 1,545	4,035
Less: Current Liabilities Accrued Expenses Other Payable	4	5,081 5,455 10,536	4,739 5,455 10,194
Net Current Liabilities Net Liabilities		(8,991) (8,991)	(6,159) (6,159)
Share Capital Accumulated (Losses)/Profit Total Deficiency The annexed accounting policies and explanatory	5 notes form ar	203,358 (212,349) (8,991)	203,358 (209,517) (6,159)

PROFIT	AND IC	OSS ACCOUN	IT FOR THE	YEAR ENDED	MARCH 31.	2009

	Note 2009	2008
	S\$	S\$
Revenue		
Other Income		
Miscellaneous Income		7
Other Operating Expenses		
Audit Fee		
- Current year	(803)	(1,284)
- Prior year under provision	-	(160)
Bank Charges	(200)	(210)
Filing Fee		
Current Year	(341)	(20)
Prior Year under Provision	(321)	-
Registered Office	(300)	(300)
Secretarial Fees	(600)	(600)
Tax Fees	(267)	(615)
	(2,832)	(3,189)
Loss before Income tax	(2,832)	(3,182)
Income Tax expense 6	<u> </u>	
Loss after Income tax	(2,832)	(3,182)

#### Statement of Changes in Equity - COMPANY

	Share	Accumulated	
	Capital	Losses	Total
	S\$	S\$	S\$
Balance as at 01.04.2007	200,000	(206,335)	(6,335)
Issue of Shares	-	(3182)	=
Balance as at 31.03.2008	200,000	(209,517)	(6,159)
Loss after Income tax	3358	-	3358
Loss after Income tax	-	(2,832)	(2,832)
Balance as at 31.03.2009	203,358	(212,349)	(8,991)
The annexed accounting policies and expla	natory notes form an	integral part of the finan	icial statements

Cash Flow Statement for the year ended March 31 2009

Cash flow statement for the year ended w	iaicii 31, .	4003
,	2009	2008
	S\$	S\$
Cash Flow From Operating Activities		
Loss before Income tax	(2,832)	(3,182)
Operating Loss before working capital changes	(2,832)	(3,182)
Accrued Expenses	342	(1,381)
Other Payable		(3,358)
Net cash used in operating activities	(2,490)	(7,921)
Cash Flows From Financing Activities		
Proceeds from Issue of shares	-	3,358
Net cash from financing activities		3,358
Net Decrease In Cash And Cash Equivalents	(2,490)	(4,563)
Cash and Cash Equivalents brought forward	4,035	8,598
Cash and Cash Equivalents carried forward	1,545	4,035
Cash and Cash Equivalents comprise:-		
Cash at Bank	1,545	4,035
	1,545	4,035

The annexed accounting policies and explanatory notes form an integral part of the financial statements

# NOTES TO THE FINANCIAL STATEMENT FOR THE YEAR ENDED MARCH 31, 2008

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

#### 1 Corporate Information

The Company (Registration No. 200006060M) is a private limited company incorporated and domiciled in Singapore.

The registered office of the Company is located at 1 North Bridge Road, #19-04/05 High Street Centre, Singapore 179094.

The principal activities of the company are to provide on-site consultancy services and maintenance and support of software systems.

The Company has not carried out any trading activities during the financial year. The management of company intends to deregister the Company subsequent to the financial year

#### **Holding Company**

The Company is a wholly-owned subsidiary of **B2B Software Technologies Ltd,** a listed company in India, which is also the ultimate holding company.

#### 2 Going Concern

The company incurred a loss after tax of \$\$2,832 during the financial year ended March 31, 2009 and as of that date, the current and total liabilities exceeded its current and total assets by \$\$8,991. The financial statements have been prepared on a going concern basis on the assumption that financial support from the holding company will be available as and when required. In the event that there is no continued financial support, the going concern basis would be invalid and provision would have to be made for any loss on realisation of the Company's assets and further liabilities and costs, which might arise. The directors are satisfied that financial support from holding company will be available when required.



#### 3 Significant Accounting Policies

#### a) Basis of Preparation

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards. ("FRS"). The financial statements are expressed in Singapore Dollars (S\$) and are prepared under the historical cost convention except as disclosed in the accounting policies below.

The preparation of financial statements in confirmity with FRS requires management to exercise its judgement in the process or applying the Company's accounting policies. It also reuires the use of accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the financial year.

These estimates and assumptions are assessed on an on-going basis and are based on experience and relevant factors, including expectations of future events that are believed to be reasonable under the circumstances (refer to Note 2(b) to the financial statements).

The Company adopted the new or revised FRS that are mandatory for application on that date. This includes the following FRS, which are relevant to the company as a single entity:

FRS 32 Financial instruments: Presentation

FRS 39 Financial instruments: Recognition & Measurement

The adoption of this did not result in significant changes to the company's accounting policies or have any substantial impact on the financial statements.

#### b) Critical Judgements in Applying the Entity's Accounting Polices

In the process of applying the entity's accounting policies, management is of opinion that there are no critical judgements that have significant effect on the amounts recognised in the financial statements.

#### c) Foreign currency transactions

#### (i) Functional currency

The functional currency of the Company is Singapore Dollars, being the currency of the primary economic environment in which it operates.

#### (ii) Transactions and balances

Transactions in currencies other than the entity's functional currency are recorded at the rates of exchange prevailing on the date of transaction. At each balance sheet date, recorded monetary balances that are denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date.

All exchange differences are included in the profit and loss statement for the year.

#### d) Financial instruments

Financial assets and financial liabilities are recognised on the Company's balance sheet when the Company becomes a party to the contractual provisions of the instrument.

Financial assets are derecognised if the Company's contractual rights to the cash flows from the financial assets expire or if the Company transfers the financial asset to another party without retaining control or transfers substantially all the risks and rewards of the asset. Regular way purchases and sales of financial assets are accounted for at trade date, i.e. the date that the Company commits itself to purchase or sell the asset. Financial liabilities are derecognised if the Company's obligations specified in the contract expire or are discharged or cancelled.

Financial assets comprise cash at bank.

Financial liabilities include payables.

#### Trade and other receivables

Trade and other receivables are measured at initial recognition at fair value, and are subsequently measured at amortised cost using the effective interest rate method less impairment. For short term receivables the cost approximates the fair value.

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset. An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate.

All impairment losses are recognised in the profit and loss statement. An impairment loss is reversed if the reversal can be related objectively to an event accruing after the impairment loss was recognised. The reversal is recognised in the profit and loss statement.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash at bank.

#### Trade and other payables

Trade and other payables are measured at initial recognition at fair value, and are subsequently measured at amortised cost using the effective interest rate method. For short term payables the cost approximates the fair value.

#### e) Income Tax

Income tax expense represents the sum of tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the profit and loss statement because it excludes items of income or expense that are taxable or deductible in other years and if further excludes items that are not taxable or tax deductible. The Company's liability for current tax is calculated using statutory tax rate at the balance sheet date.

Deffered tax is recognised on differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases in the computation of taxable profit, and is accounted for using the balance sheet liabilities method. Deffered tax liabilities are generally recognised for all temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recoved.

Deferred tax is calculate at the tax rates that are expected to apply in the period when the liability is settled or the asset. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt, within equity.



Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on net basis.

#### 4. Other Payables

	<u>2009</u> S\$	<u>2008</u> S\$
Holding Company -Trade -Non-Trade	5,455 -	5,455 -
	5,455	5,455

The amount are unsecured, interest free and repayable on demand.

#### 5. Share Capital

, and the second	2009 No.of Shares Issued	2009 S\$	2008 No.of Shares Issued	2008 S\$
Ordinary shares issued and fully paid Balance at beginning and end of year Shares issued	203,358	203,358	200,000 3,358	200,000 3,358
Balance at beginning and end of year	203,358	203,358	203,358	203,358

The holders of ordinary shares are entitled to receive dividends as and when declared by the Company. All ordinary shares carry one vote per share without restriction.

#### 6. Income Tax Expense

Provision for Income tax is not required, as the Company has not been engaged in any trading activities during the financial year.

As at end of the financial year, the Company had unutilised tax losses of about S\$111,000 (2008:S\$111,000) available for set off against the future taxable profits, subject to compliance with Section 37 of the Income Tax Act, Cap. 134, and agreement by the Comptroller of Income Tax.

Deferred tax assets of about \$\$20,000 (2008:\$\$20,000) as at end of the financial year, arising from unutilised tax losses is not recognised as future taxable profits to utilise the losses cannot be reasonably ascertained.

#### 7. Financial Risk

The Board reviews and agrees policies for managing interest rate risk, foreign currency risk, credit risk, liquidity risk, market risk and fair values of the assets and liabilities of the Group. Each of these risks are summarised below:

#### Liquidity Risk

The Company's current liabilities have exceeded the current assets. However, the Company is not exposed to significant liquidity risk, as the Company does not anticipate any problems in obtaining additional funding from its holding company if the need arises. As at the date of this report, its holding company has undertaken to provide adequate financial support to enable the Company to meet its liabilities as and when they fall due.

#### Fair Values of financial assets and liabilities

The financial assets and liabilities of the company comprise cash at bank and payables. The caring values of the financial assets and liabilities as shown in the balance sheet approximate their fair value amounts at the balance sheet.



#### Capital risk Management

The management considers the capital of the company to mainly consists of cash and cash equivalents and shareholders equity.

#### Financial and capital risk management

The management manages the capital to ensure the Company will be able to continue as a going concern while maximizing the return to shareholders through optimization of the capital.

#### 8. New accounting standards and FRS interpretations

At the date of these financial statemets, the follownig FRS and INT FRS that are relevant to the Company were issued but not effective.

Effective from annual periods beginning on

or after

FRS : Presentation of Financial Statements (Revised 2008)

January 1, 2009

FRS23 : Borrowing Cost

January 1, 2009

Consequential amendments were also made to various standards as a result of these new/revised standard.

The management anticipates that the adoption of the above FRS and INT FRS in futrue periods will not have a material impact on the finanacial statements of the Company in the period of their initial application, except as disclosed below:

#### FRS 1- Presentation of Financilal Statements (Revised 2008)

FRS 1- (revised 2008) requires an entity to present, in a statement of changes in equity, all owners changes in equity. All non-owner changes in equity (i.e. comprehensive income) are required to be presented in one comprehensive income or in two statements (a separate profit and loss statement and a statement of comprehensive income). Components of comprehensive income are not permitted to be presented in the statement of the changes in equity. In addition, a statement of a financial position is required at the beginning of the earliest—comparative period following a retrospective application of an accounting policy, a retrospective restatement of items in its financial statement or a reclassification of items in the financial statements. FRS 1 (revised 2008) does not have any impact on the Company's financial positions or results.

#### FRS 23 - Borrowing Costs

FRS 23 will be effective for annual periods beginning on or after January 1, 2009 and eliminates the option available under the pervious version of FRS23 to recognise all borrowings costs immediately as an expense. An entity shall capitalise borrowing costs that are directly attributable to the acquisition or production of a qualifying asset as part of the cost of that asset. As the change in accounting policy is to be applied prospectively, there will be no impact on amounts reported for 2009.

#### 9 Authorisation of Financial Statements

These financial statements were authorised for issue in accordance with a resolution of the directors on 18-06-2009.



#### **DIRECTORS' REPORT**

To, The Members, B2B Softech Inc.,

Your Directors present this Annual Report for the financial year ended March 31, 2008

#### **OPERATIONS:**

The company has incurred a profit of \$1,078 during the year under review. The company is in process of developing and marketing a new product, which will be completed and sold in the future.

FINANCIAL RESULTS		(in USD)
PARTICULARS:	2008 - 2009	2007 - 2008
Total Income	330,226	512,850
Expenditure	329,148	501,778
Profit / (Loss) before tax	1,078	2,072
Less: Provision for tax	-	_
Profit / (Loss) after tax	1,078	2,072
Minority interest in subsidiary's losses	_	=
Net Income / (Loss)	1,078	2,072

**DIRECTORS** 

Dr. Ram Nemani and Mrs. P. Samantha Reddy are the Directors of the Company.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to provisions of Section 217 (2AA) of the Companies Act, 1956 the Board of Directors of the Company hereby confirm that:

 in the preparation of the Annual Accounts for the year ended March 31<sup>st</sup>, 2009, the applicable accounting standards had been followed along with proper explanation relating to material departures, if any;

- (ii) the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profits of the Company for the year ended on March 31st, 2009;
- (iii) the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) annual accounts have been prepared on a going concern basis.

#### **AUDITORS**

Jagtiani & Kommareddy, Statutory Auditors of the Company retire at the conclusion of this Annual General Meeting and are eligible for reappointment. The Board recommends their re-appointment.

#### **ACKNOWLEDGEMENTS**

Your Directors thank all the Customers, Members and Employees for their valuable support and confidence in reposed in the Company.

For and on behalf of the Board

Place : California DR. RAM NEMANI DATE : June 11, 2009 Director

#### **AUDITORS REPORT**

JAGTIANI & KOMMAREDDY CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors B2B Softech Inc. 9001 San Fernando Rd Sun Valley, Ca. 91352

We have audited the accompanying balance sheet of B2B Softech Inc. as of March 31, 2009 and the related statements of operations, stockholders' equity and cash flows of the year ended March 31, 2009. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, based on our audit, the financial statements referred to above present fairly, in all material respects, the financial position of B2B Softech Inc. as of March 31, 2009 and the results of its operations and its cash flows for the year ended March 31, 2009 in conformity with generally accepted accounting principles.

Jagtiani & Kommareddy Certified Public Accountants Chatsworth, California June 11, 2009

# **BALANCE SHEET MARCH 31, 2009**

ASSETS

**Current Assets:** 

Cash \$ 35,803 Accounts receivable 57,300

Total Current Assets \$ 93,103

Property and Equipment, net of

Accumulated Depreciation & Amortization 2,725

Total Assets \$ 95,828

#### LIABILITIES AND STOCKHOLDERS' EQUITY

#### **Current Liabilities:**

Accounts payable \$ 1,527

Total Current Liabilities 1,527

Stockholders Equity:

Common stock; \$1.00 par value, 1,000,000 shares authorized, 72,000 shares issued and

outstanding 72,000
Retained Earnings 22,301

Total stockholders' equity \$ 94,301

Total Liabilities and stockholders equity \$95,828

See accompanying independent auditors' report and notes to consolidated financial statements.



# STATEMENT OF INCOME FOR THE YEAR ENDED MARCH 31, 2009

	<u>Amount</u>	<u>Percent</u>
Net Revenues	\$ 330,226	100.0%
Cost of Revenues	131,094	39.7
Gross Profit	199,132	60.3
Operating Expenses	198,054	60.0
Net Income	\$1,078	0.3%

# STATEMENT OF STOCKHOLDERS' EQUITY FOR THE YEAR ENDED MARCH 31, 2009

Balance at April 1, 2008	\$ 93,223
Net Income for the year ended March 31, 2009	1,078
Balance at March 31, 2009	\$ 94,301

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED MARCH 31, 2009

# INCREASE/ (DECREASE) IN CASH AND CASH EQUIVALENTS

#### Cash flow provided by (used for) operating activities:

Netincome			\$ 1,078
Adjustments to reconcile net income to net cash			
Provided by (used for) operating activities –			
Depreciation and amortization	\$	6,000	
Changes in assets and liabilities:			
(Increase) decrease in assets:			
Accounts receivable	(5	50,545)	
Increase (decrease) in liabilities –			
Accounts payable	_	(5,835)	
Total adjustments			(50,830)

Cash flow from Investing Activities:	
Purchase of property and equipment	(2,725)

Net cash provided from operating activities

Cash and Cash equivalents, end of period

Net cash provided from operating activities (2,725)

Net Decrease in Cash: (52,725)

Cash and Cash equivalents, beginning of period 87,830

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2009

#### General:

B2B Softech, Inc (the "Company") was incorporated under the laws of state of California on June 19, 2000.

The company is a 100% owned subsidiary of B2B Software Technologies Ltd, a company in India.

#### **Business Activity:**

The company designs, develops, markets and exports proprietary software products to customers worldwide. The Company also provides training and consulting services in exchange for fees from customers. The company also imports Hardware & Other products for sale.

#### Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value:

Unless otherwise indicated, the fair values of all reported assets and liabilities which represent financial instruments, none of which are held for trading purposes, approximate carry values of such amounts.

#### Cash Equivalents:

For purposes of the statement of cash flows, cash equivalents include all highly liquid debt instruments with original maturities of three months or less which are not securing any corporate obligations.

#### 2) Major Customers:

During the year ended March 31, 2009, one customer accounted for 100% of the total sales of \$330,226 this customer owed approximately \$57,300 as of March 31, 2009.

#### 3) Property and Equipment:

#### A Summary is as follows:

Office Equipment	\$ 29,772
Furniture & Fixtures	1,726
Software	1,956
Capitalized costs of new product line	30,000
	63,454
Less accumulated depreciation and amortization	60,729
	\$ 2,725

Depreciation and amortization expenses related to property and equipment is \$6,000 for the year ended March 31, 2009.

#### 4) Stockholders' equity:

The company is authorized to issue 1,000,000 shares with a par value of \$1.00. The company has 72,000 shares issued to B2B Software Technologies Ltd., (the parent company in India)

#### 5) Commitments

The following is a schedule by years of future minimum rental payments required under operating leases that have noncancellable lease terms in excess of one year as of March 31, 2009.

Year	ended	March	31,
------	-------	-------	-----

2010	\$ 7,920
2011	7,920
2012	7,920
	 23.760

Rent expense amounted to \$7,920 for the year ended March 31, 2009

(49,302)

\$35,803



# SCHEDULE OF COST OF SALES AND OPERATING EXPENSES

FOR THE YEAR ENDED MARCH 31, 2009

	Amount	Percent
Cost of Sales:		
Contract Labor	\$ 131,094	39.7%
General and administrative:		
Salaries & Payroll Taxes	172,230	52.1
Bank Charges	1,647	0.5
Depreciation	6,000	1.8
Insurance	5,811	1.8
Legal & Accounting	1,500	0.5
Rent	7,920	2.4
Taxes	2,107	0.6
Telephone	839	0.3
	<u>\$ 198,054</u>	60.0%

Board of Directors B2B Softech Inc. 9001 San Fernando Rd Sun Valley, CA. 91352

The supplemental information for the year ended March 31, 2009 shown above is presented only for supplementary analysis purposes and is the representation of the Board of Directors and management of B2B Softech Inc. Such information has been subjected to the generally accepted accounting principles applied in the audit of the basic financial statements, and we are not aware of any material modification that should be made to the supplemental information in order for it to be in conformity with accounting principles generally accepted in the United States of America.

Jagtiani & Kommareddy
CERTIFIED PUBLIC ACCOUNTANTS

Chatsworth, California June 11, 2009



#### **DIRECTORS' REPORT**

The Directors present the Annual Report of the Company for the financial year ended March 31, 2009.

#### OPERATIONS:

The Company Enlisting new clients in the European market involves long sales lead time and the company will accrue the benefits of its marketing effort in the subsequent financial year.

FINANCIAL RESULTS PARTICULARS:	(in Euro) 2008– 2009
Total Income	340,322.73
Expenditure	304,685.15
Profit / (Loss) before tax	35,637.58
Less: Provision for tax	647.18
Profit / (Loss) after tax	34,990.40
Transfer to Balance Sheet	34,990.40

#### **DIRECTORS**

Dr. Ram Nemani is the Director of the Company.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Balance Sheet 31st March, 2009 ASSETS (Active side)

Office Equipment

Low Value Asset

other assets **B. Floating assets / current assets**i. Receivables and other

assets // misc.

ii. Cash and bank balances

D. Deficit, not covered by own funds

ii. Additional paid-in capital

(Loss) brought forward iv. Net Income/ Net Loss

v. Deficit not covered by equity

Explanation for annual balance sheet 2008 - 2009

Receivables and other Assets

iii Accumulated deficit /

Miscell / other provisions

I. with a term up one year

Assets (Active side)

Tangible Assets
Office Equipement

Low value asset

Fixed Assets

**Current Assets** 

C. Prepaid Expenses

SUM

LIABILITIES (Passive side)
A. Own Capital
i. Capital Stock

**Provisions** 

C. Liabilities

A. Fixed Assets

Pursuant to provisions of Section 217 (2AA) of the Companies Act, 1956 the Board of Directors of the Company hereby confirm that:

**EUR** 

1601.00

1,484.00

41.264.13

10,037.91

25,000.00

86,386.47

34,990.40

1,885.56

42,518.94

55,497.04

0.00

(135,284.33)

782.00

EUR

3,867.00

51,302.04

55.497.04

328.00

0.00

**EUR** 

2,266

1,601

Last Year

4.246.00

2.130.00

2,116.00

26,801.72

12,144.32

27,743.00

70.935.04

25,000.00

86,386.47

(119.548.31)

(19,581.16)

27,743.00

70,935.04

70,935.04

Last Year

2,116.00

2,130.00

0.00

0.00

- (i) in the preparation of the Annual Accounts for the year ended March 31-, 2008, the applicable accounting standards had been followed along with proper explanation relating to material departures, if any;
- (ii) the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profits of the Company for the year ended on March 31st, 2009;
- (iii) the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;

(iv) annual accounts have been prepared on a going concern basis.

#### **AUDITORS**

The Statutory Auditors of the Company retire at the conclusion of this Annual General Meeting and are eligible for re-appointment. The Board recommends their re-appointment.

#### **ACKNOWLEDGEMENTS**

Your Directors thank all the Customers, Members and Employees for their valuable support and confidence reposed in the Company.

For and on behalf of the Board

Place: Kassel DR. RAM NEMANI Date: 10-06-2009 Director

# Profit and Loss Statement For the year ended March 31, 2009

	Aisc. Operating Income Personal Costs	EUR	EUR 340,322.73	Last Year 166,164.84
a b	) Salaries and wages	(55,870.96) (12,725.50)		( 36,834.69) (9,557.50)
	pension and support		(68,596.46)	(46,392.19)
r	Sub Total Depreciation		271,726.27	199,772.65
p a	Amortisation of intangible assets of fixed assets and property plants and equipment as well as amortisation of capitalised			
	expenses for start-up and enlargement of the company.		(1,911.73)	(1,430.98)
	Aisc. Operating Costs			(137,774.75)
. II	nterest and similar expenses		(241,98)	(172,56)
	nterest and similar income Result of Ordinary Business		6.95 35,637.58	24.48 (19,581.16)
	axes on Income		(512.18)	(19,361.16)
. (	Other taxes		(135.00)	_
	Net Income/Loss		34,990.40	(19,581.16)
Place Date	: Kassel : 28-06-2009			
A. Ow	vn Capital	25 222 25		05.000.00
	<ul><li>i. Capital Stock</li><li>ii. Additional paid-in capital</li></ul>	25,000.00 86,386.47		25,000.00 86,386.47
	iii. Accumulated deficit/ (Loss) brought forward	(135,284.33)		(119,548.31)
	iv. Net Income/ Net Loss	34,990.40	)	(19,581.16)
	v. Deficit not covered by equity	0.00		27,743.00
В.	Provisions			
	Miscell / other provisions	1,885.56	•	0.00
C.	Liabilities			
	I. with a term up one year	42,518.94		70,935.04
		55,497.04		70,935.04

# B2B Software Technologies KASSEL GmbH

Ex	planation for Profit and Loss Statement year ended M	larch 31, 2009			4260 Maintenance of Office rooms	0.00	(721.87)
Pro	ofit and Loss Statement	EUR	Last Year		4380 Contribution	(200.00)	(570.00)
1	Misc. Operating Income	LOK	Lust I cui		4570 Lease charges	(942.84)	(54.5.00)
••	Other Tax-free turnover	2,656.13	4,086.08		4610 Marketing costs	(296.96)	(616.98)
	Revenue 19% (VAT)	337,666.60	162,078.66		4611 Fair costs	(8,873.27)	9,471.83)
	Revenue 19% (VAT)				4631 Allownace on thir party	0.00	(3,545.00)
	B 1	340,322.73	<u>166,164.84</u>		4640 Representation costs	(100.00)	0.00
2.	Purchases	-	-		4650 Entertainment expenses 4654 Not dedeductible entertainment expesses	(516.21) (221.28)	(820.23) (351.47)
3.	Personal Costs				4655 Not dedeductible Operating expenses	(792.89)	(923.90)
	4120 Salaries and wages	(47,664.95)	(35,268.69)		,		
	4121 Benefit for training	770.00	1,320.00		4660 Traveling costs employee 4661 Traveling costs employee	(15,198.12) (4,369.90)	(17,261.96) (1,270.40)
	4175 Travelexpenses	0.00	(438.00)		4666 Traveling costs employee accommodation		(5.035.06)
	4190 Temporary job wages	(8,800.00)	(2,400.00)		4668 Mileage allownace for journeys	(2,889.43)	0.00
	4199 Lump sum tax for temporary personnel				4780 Outside services	(179,283.03)	(73,372.15)
		(176.00)	(48.00)		4805 Maintenance and repair assets/Machines	(16.13)	(153.74)
	Payroll deductions and expenses fo rpension	n provision and	for		4806 Maintenance costs hard and software	(10.13)	(120.8)
	supporting				4900 Other operating expenses	(186.27)	(528.70)
	4130 Legal social contributions	(12,093.05)	(8,105.35)		4910 Porto	(320.50)	(667.88)
	4138 Contributions to the professional assoc		(0).00.00,		4920 Telephone	(5,236.38)	(6,026.83)
	1130 Contributions to the professional associ	(15.45)	(81.00)		4925 Fax and internet costs	(73.54)	(75.22)
	4140 Voluntary social expenses	(617.00)	(1,371.15)		4930 Office Supplies	(258.44)	(867.32
	4140 Voluntary social expenses	(017.00)	(1,371.13)		4940 Magaxines and books	(7.84)	(144.86)
					4945 Other Expenditure	(575.00)	(768.81)
	Sub Total	(68,596.45)	(46,392.19)		4955 Accountancy costs	0.00	(2,415.52)
_					4960 Leasing computer and monitor	(971.19)	(838.13)
4.	Amortisation of intangible assets of fixed a		,		4970 Additional charges of Money transfer	(1,757.09)	(1,760.02)
	plants and equipment as well as amortisat	-	d		4986 Tools	(476.37)	(305.79)
	expenses for start-up and enlargement of	the company				(233,941.93)	<u>(137,774.7</u> 5
	4830 Depreciation on Fixed Assets	(1,084.42)	(798.11)	6.	Interest and similar Income	6.95	24.48
	1030 Depreciation on the Artistic	(1,001112)	(, , , , , , , , , , , , , , , , , , ,	7.	Interest and similar expenses	(241.98)	(172.56)
	4860 Depreciation on activated GWG	(632.00)	(632.87)	8.	Results of ordinary business	35,637.59	(19,581.16)
	4862 Depreciation on Low value fixed assets	(195.31)			2215 Advance levy on income derived from sec 2218 Allowable solidarity surcharge on advanc	e lvey on income	0.00
5.	Misc. Operating Costs				derived from securities	(0.89)	0.00
	2383 Donation	(60.00)	0.00		4320 trade tax	(510.00)	0.00
	4149 Rent	(7,497.28)	(7,508.43)	9.	Taxes on Income	(512.18)	0.00
	4211 Rent for parking space	(226.89)	(352.94)		4510 other Taxes	(135.00)	0.00
	4240 Gas Electricity Water	(1,448.79)	(1,278.60)				
	4250Cleaning	3.91	(0.36)		Net Income/Loss	34,990.41	(19,581.16)

# DEVELOPMENT OF FIXED ASSETS IN EURO - 01.04.2008 - 31.03.2009

ASSET ANALYSIS BALANCE ITEM

Account No.	Indication	Acquisition and Production cost	Entries/ Transfer of an amount	Out Flow	Depreciation / Amortisation	Depreciation for the year	Asset value 31.03.09	Asset value 31.03.08
041000 048000	Office Equipment Low Value Fixed Assets	5281.08 3592.49	555.4 977.3	-	4235.5 2303.8	1084.42 827.31	1601.0 2266.0	2130 2116
	on Office Equipment NT OF FIXED ASSETS IN EURC	8873.57 - 01.04.2007 - 31.0	1532.7 3.2008	-	6539.3	1911.73	3867	4246
Balance Positi	on Office Equipment	Acquisition and Production cost an amount	Entries/ Transfer of	Out Flow	Depreciation / Amortisation	Depreciation for the year	Asset value 31.03.08	Asset value 31.03.07
Other Assets b	ousiness and office equipment	8873.57	1532.7 AUDITOR'S REPO	ORT	6539.3	1911.73	3867	4246

B2B SOFTWARE TECHNOLOGIES KASSEL GmbH, FRANKFURTER STREET, 255, 34134, Kassel.

The balance sheet has been issued on the basis of the presented accounting and documents (data) as well as on the basis of given information. Testing of accounting (Book keeping), documents (data) and of valuation rates was not the subject of this order.

34131 Kassel dated 28-06-2009

ADS Allgemeine Deutsche



#### **DIRECTORS' REPORT**

To,
The Members,
B2B Enterprise Solutions Limited

Your Directors hereby present the Second Annual Report of your Company together with the Audited Accounts for the financial year ended March 31, 2009 and the report of the Auditors thereon.

#### **FINANCIAL RESULTS:**

PARTICULARS:	2008 – 2009	(In Rupees) 2007 – 2008
Total Income	-	430,409
Expenditure	211,662	1,797,540
Profit /(Loss) before tax	(211,662)	(1,367,131)
Less: Provision for tax	-	
Current Tax	-	-
Deferred Tax	-	(2,358)
Profit / (Loss) after tax	(211,662)	(1,364,773)
Add: Brought forward from previous year	(1,395,424)	(30,651)
Transfer to Balance Sheet	(1,607,086)	(1,395,424)

#### **OPERATIONS & FUTURE PROSPECTS:**

The management of your Company has strong hope about the future wherein the Company would make an indelible mark in the industry growing from strength to strength.

#### **DEPOSITS:**

During the year under review the Company has not invited/accepted any deposits from the public as defined in Section 58A read with Companies (Acceptance of Deposit) Rules, 1975.

#### **BOARD OF DIRECTORS:**

Dr. Y. Satyanarayana, Director retires by rotation at the ensuing Annual General Meeting in accordance with the provisions of the Articles of Association of the Company and the provisions of the Companies Act, 1956 and being eligible offer herself for re-appointment.

#### **DIRECTORS' RESPONSIBILITY STATEMENT:**

Pursuant to provisions of Section 217 (2AA) of the Companies Act, 1956 the Board of Directors of the Company hereby confirm that:

- in the preparation of the Annual Accounts for the year ended March 31°, 2009, the applicable accounting standards had been followed along with proper explanation relating to material departures, if any;
- (ii) the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for the year ended on March 31\*, 2009;
- (iii) the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) annual accounts have been prepared on a going concern basis.

#### **AUDITORS:**

M/s Venkat Malli & Associates, Chartered Accountants, the Statutory Auditors of the Company retire at the conclusion of the ensuing Annual General Meeting and are eligible for re-appointment. The Board recommends their re-appointment

#### **PERSONNEL:**

During the period under report, there were no employees drawing remuneration in excess of the limits laid down in Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employee's) Rules, 1975.

# TECHNOLOGY ABSORPTION, ENERGY CONSERVATION & FOREIGN EXCHANGE EARNINGS AND OUTGO:

The disclosures required under Section 217(1) (e) of the Companies Act, 1956 read with Companies (Disclosure of particulars in the Report of the Board of Directors) Rules, 1988, for the year ended March 31, 2008 are as follows:

#### A. Conservation of energy:

Adequate measures have been taken to conserve energy wherever possible.

#### **B.** Technology Absorption:

The Company is making continuous efforts to upgrade and automise the present Quality Management System Process. This is to ensure improvement in the process and maximize customer satisfaction.

Foreign Exchange Earnings and Outgo: NIL

#### **ACKNOWLEDGEMENTS**

Your Directors place on record their appreciation for the assistance and cooperation extended by the Bankers, and various State and Central Government Agencies. Your Directors also thank all the Customers, Members and Employees for their valuable support and confidence in the Company.

Place: Hyderabad For and on behalf of the Board
Date: 28-06-2009 P. SAMANTHA REDDY
DIRECTOR

DR. Y. SATYANARANAYA DIRECTOR



# **BALANCE SHEET AS AT 31 MARCH 2009**

		ما دام ما دام		int in Rupees
		Schedule Reference	As at 31.03.2009	As at 31.03.2008
ı	SOURCES OF FUNDS	Reference	31.03.2003	31.03.2000
	Shareholders Funds			
	Capital	1	1,000,000	1,000,000
	Deferred Tax	2	49,331	49,331
			1,049,331	1 <u>,049,331</u>
	APPLICATION OF FUNDS			
1.	Fixed assets			
	(a) Gross block	3	1,479,918	
	(b) Less : depreciation		<u> 751,198</u>	<u>583,852</u>
	(c) Net block		<u>728,720</u>	<u>896,066</u>
_				
2.	Current assets , loans and adv		=	
	(a) Sundry debtors	4	549,400	549,400
	(b) Cash and bank balances	5a	(1,251)	
	(c) Loans and advances	5b	220,636	
			<u>768,785</u>	<u>772,429</u>
	Less: Current liabilities and pr		2074202	2 226 702
	(a) Liabilities	6 a	2074292	2,036,792
	(b) Provisions	6 b		
			2,074,292	2,036,792
	Net current assets		(1,305,507)	(1.264.363)
			(-,,,	(-,,
3.	Miscellaneous expenditure	7	19,032	22,204
	(Preliminary expences to the exwritten off or adjusted)	xtent not		
4	Profit & Loss Account	12	1 607 086	1,395,424
т.	Tront & Loss Account	12	1,049,331	1,049,331
	Notes to Accounts	. 13		
Th	a schadulas rafarrad to abova ar	nd statement	on Significan	t Accounting

The schedules referred to above and statement on Significant Accounting Polices form an integral part of the Balance Sheet.

For and on behalf of

Date: 28-06-2009

Venkat Malli and Associates **Chartered Accountants** 

Y.MalliKarjuna Reddy Partner Membership No:25122	On behalf of the Board of Directors P Samantha Reddy Director
Place: Hyderabad	Dr. Y. Satyanarayana Director

Schedules forming part of the Balance	Sheet	Amo	unt in Rupee:
		As at	As at
	31.03.	2009	31.03.2008
1. Capital			
Authorised :			
100,000 Equity Shares of Rs.10 each	1,000	0,000	1,000,000
ssued & Subscribed:			
Equity Shares of Rs.10 each			
fully paid up (Out of the above 1,00,000	1,000	0,000	1,000,000
shares are held by the Holding Company)			
Called & Paid up Capital :			
1,00,000 Shares of Rs.10/- each fully paid	1,000,00	00.00	1,000,000
	1,000	0.000	1,000,000

# Profit and Loss Account for the Period ended March 31, 2009.

		Schedule Reference	Period ended 31.03.2009	Period ended 31.03.2008
I.	INCOME			
	Sales	8	-	430,409
				430,409
II.	EXPENDITURE			
	Purchases and Development Costs	9	-	-
	Payments and benefits to employe	es 10	0	1,305,252
	Operating and administrative expe		41,144	, ,
	Depreciation		167,346	
	Miscellaneous expenditure wr	itten off	3,172	,
	•		211,662	
III.	Profit/(Loss) before Taxation		(211,662)	(1,367,131)
	- Current Year Tax		-	_
	- Provision for Deferred Tax			(2,358)
IV.	Profit/(Loss) after Taxation		(211,662)	(1,364,773)
	Add: Brought forward from previ	ous year	(1,395,424)	(30,651)
	Balance carried to Balance She	eet	(1,607,086)	(1,395,424)
	Basic earnings per Share (Rs.)		(2.12)	(13.65)
	Notes to Accounts	13		

The schedules referred to above and statement on Significant Accounting Polices form an integral part of the Profit and Loss Account.

This is the Profit and Loss Account referred to in our report of even date. For and on behalf of

Venkat Malli and Associates

Chartered Accountants	
Y.MalliKarjuna Reddy	On behalf of the Board of Directors
Partner	P Samantha Reddy
Membership No:25122	Director Dr. Y. Satyanaranaya
Place: Hyderabad	Di. 1. Satyanaranaya Director
Date: 28-06-2009	Director

4 . Sundry Debtors (Unsecured, considered good) (a) Debts outstanding for a period more than six months		
(b) Other debts	549,400 549,400	549,400
<b>5a.Cash and Bank Balances</b> Cash on hand Balances with scheduled banks		549,400
On Current accounts	<u>(1,251)</u> (1,251)	2,393 2,393
<ul><li>5b. Loans and Advances (Advances recoverable in cash or in kind for value to be received TDS)</li><li>6. Liabilities</li></ul>	220,636 220,636	220,636 220,636
(a) Sundry Creditors -Dues to Others (Due to Holding Company Rs.1,956,839) Other Liabilities Security Deposits	2,038,773 3,019 32,500	30,090
(b). Provisions	2.074.202	-
7. Miscellaneous Expenditure (to the extent not written off or adjusted)	2,074,292	
Deferred Revenue Expenditure	$\frac{19,032}{19,032}$	$\frac{22,204}{22,204}$



# Schedules forming part of the Balance Sheet

# 3. Fixed Assets Amount in Rupees

		Gross Block			Depreciation			Net Block			
SI. No.	Description	As at 01.04.2008	Additions during the period	Deletions/ Discarded during the Period	As at 31.03.2009	As at 01.04.2008	For the period	Deletions/ Discarded during the period	As at 31.03.2009	As at 31.03.2009	As at 31.03.2008
1.	Computers	95,126	-	ı	95,126	64,315	12,325	-	76,640	18,486	30,811
2	Software	228,800	-	-	228,800	147,033	32,707	-	179,740	49,060	81,767
3.	Furniture and Fixtures	96,112	-	-	96,112	34,558	4866	-	39,444	56,668	61,554
4.	Office Equipment	208,762	-	-	208,762	59,411	12,511	-	71,922	136,840	149,351
5.	Prod. Dev. ERP in Program	803,118	-	-	803,118	278,534	104,918	-	383,452	419,666	524,584
6.	SMART	48,000	-	-	48,000	-	-	-	-	48,000	48,000
	Total	1,479,918	-	-	1,479,918	583,851	167,346	-	<i>7</i> 51,197	728,721	896,067
	Previous Year	1479913	-	-	1479918	583851	316,915	-	22,087	1,135,331	

# Schedules forming part of the Profit and Loss Account

		Amount in Rupees		
		Year ended Year end		
		31.03.209	31.03.208	
0	Sales	31.03.209	31.03.200	
8.				
	Income from Software			
	Development and Related Products	-	430,409	
			430,409	
9.	Purchase and development cost			
	Software Products & Development Costs	=	-	
10	Payments and Benefits to Employees			
10.	Salaries		1 221 052	
		-	1,221,952	
	Stipend		83,300	
			1,305,252	
11.	Operating and Administrative Expenses			
	Rent	=	27,000	
	Professional and Consultancy Charges	<i>7,</i> 500	0	
	Printing and Stationery	_	8,600	
	Electricity Charges	_	62,816	
	Bank Charges	_	683	
	Repairs and Maintenance			
	- Machinery	_	16,988	
	Books & Periodicals	_	5,537	
	Office Maintenance	_	23,844	
		-		
	Computer maintenance	-	1,743	
	Statutory Audit Fee	30,000	30,000	
	Bad Debts written off	-	36,970	
	Water Charges	-	1,468	
	Lease Line Charges	-	23,617	
	Rates & Taxes	3,644	5,000	
		41,144	244,266	
12.	Profit & Loss Account			
	Loss for the year	(211,662)	(1,364,773)	
	Less : Loss of Previous years	(1,364,773)	(30,651)	
	Net Balance Carried to Balance Sheet	(1,576,435)	$(\overline{1,395,424})$	

#### 13. Notes to Accounts:

#### I. Statement on Significant Accounting Policies:

The financial statements of the Company are prepared under the historical cost convention in accordance with the Generally Accepted Accounting Principles(GAAP) applicable in India and the relevant provisions of the Companies Act, 1956.

#### Fixed Assets:

Fixed Assets are stated at cost less depreciation. The cost capitalised includes material cost, freight, installation cost, Duties & Taxes and other incidental expenses incurred during the construction / Installation stage. Depreciation on fixed assets is computed on the written down value method at the rate prescribed under Schedule XIV of the Companiess Act,1956 except for ERP Software. During the year based on the earning

potential and longevity of the products, it is proposed to write off the capitalised cost of the ERP Package over a period of 5 Years commencing from 2006-07. Depreciation on ERP- Smart Software will be provided from the year in which its development is completed over a period of years depending upon the earning potential and longevity of the product.

#### Miscellaneous Expenditure:

Miscellaneous Expenditure comprises company floating expenditure which are amortized over a period of 10 Years.

**Income Recognition :** Income is recognized as and when a particular stage of work mentioned in purchase order is completed.

II. Additional information pursuant to the provisions of paragraph 3 of Part II of Schedule VI of the Indian Companies Act. 1956.

The Company is engaged in the development of Computer Software. The production and sale of such Software cannot be expressed in any generic unit. Hence, quantitative details of sales and other information as required under Paragraphs 3 and 4C of Part II of Schedule VI of the Companies Act, 1956 are disclosed as applicable to the Company.

(Amount in Rupees)

Period ended

Period ended

1956839

1,882,178

	March 31, 2009	March 31, 2008
Gross Receipts		430,409
III. Auditors' Remuneration		
Statutory Audit Fee	27,500	27,500
Tax Audit fee		
Expenses	2,500	2,500
IV. Earnings in Foreign Exchange during the Year (on	receipt basis) NIL	
V. Expenditure in Foreign Currency (on payment I	oasis) NIL	
VI. Related Party Transactions during the Year:		
(A) Related parties:		
<ol> <li>B2B Software Technologies Limited - Holding Con</li> </ol>	npany	
2. B2B Software Technologies Kassel GMBH - WOS	of B2B Software Tecl	hnologies Limited.
3. B2B Infotech Pte Ltd., - WOS of B2B Software Tec	hnologies Limited.	
<ol> <li>B2B Softech Inc., - WOS of B2B Software Technol</li> </ol>	ogies Limited.	
<ol><li>P. Samantha Reddy - MD of B2B Software Technology</li></ol>	logies Limited.	
<ol><li>J. Sharath Reddy - Director of B2B Software Techn</li></ol>		
<ol><li>Dr. Y. Satyanarayana - Director of B2B Software Te</li></ol>	echnologies Limited.	
	(Ar	nount in Rupees)
Companies:	Period ended	Period ended
Holding Company	March 31, 2009	March 31, 2008
Nature of Transactions		
Purchases		
- Fixed assets	-	-

VII. The Company is incorporated as subsidiary of B2B Software Technologies Limited with the primary objective of focussing on the development of the domestic Software Markets for the Company. The Company was incorporated on 09/05/2005 and has commenced its business on 22/06/2005.

VIII. Previous year figures are regrouped where ever necessary.

- ERP Software Investments Purchase of Software products: Outstandings : - Receivables

Place: Hyderabad Pirectors
Place: 28-06-2009 behalf of the Board of Directors
Director
Dr. Y. Satyanarayana



# Cash Flow Statement for the year ended March 31, 2009

# **Amount in Rupees**

		Year Ended 31.03.2009	Year Ended 31.03.2008
A.	Cash Flows from Operating Activities		
	Net profit/(loss) before tax Adjustments for :	(211,662)	(1,367,131)
	Depreciation	167,346	244,850
	Miscellaneous Expenditure written off	3,172	3,172
	Operating profit before working capital changes	(41,144)	(1,119,109)
	Adjustments for changes in working capital : (Increase)/Decrease in Trade and Other Receivables	_	1,050,386
	(Increase)/Decrease in Loans and Advances	-	(19,911)
	Increase / (Decrease) in Trade and Other Payables Less: Provision for Taxation	37,500	42,335
	Cash generated from operations	(3,644)	(46,299)
	Net Cash from Operating Activities	(3,644)	(46,299)
В.	Cash Flows from Investing Activities Purchase of Fixed Assets Preliminary Expenses		-
	Net Cash used in Investing Activities	<u>-</u>	
C.	Cash Flows from Financing Activities		
	Share capital	-	-
	Net Cash from/(used in) Financing Activities		
	Net Increase in Cash and Cash equivalents during the year $(A+B+C)$ Cash and Cash equivalents at the beginning of the year	(3,644) 2,393	(46,299) 48,692
	Cash and Cash equivalents at the end of the year	(1,251)	2,393

#### Note:

1. The above cash flow statement has been prepared using the 'Indirect method' as set out in Accounting Standard-3 on Cash Flow Statement issued by the Institute of Chartered Accountants of India.

This is the Cash Flow Statement referred to in our report of even date

For and on behalf of Venkat Malli and Associates Chartered Accountants On behalf of the Board of Directors

P Samantha Reddy

Director

Y.MalliKarjuna Reddy Partner Member ship No:25122 Dr. Y. Satyanarayana Director

Place: Hyderabad Date: 28-06-2009



# Report of the Auditors to the members of B2B Enterprise Solutions Limited.

We have audited the attached Balance Sheet of 'B2B Enterprise Solutions Limited,' Hyderabad as on 31st March, 2009 and also the Profit and Loss Account and cash flow, statement for the year ended on that date annexed thereto which we have signed with reference to this report. These financial statement are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are prepared, in all material respects, in accordance with an identified financial reporting framework and are free of material misstatement. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the over all financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

- 1. As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Companies Act, 1956 and on the basis of such checks of the books and records of the Company as we consider appropriate and according to the information and explanations given to us. We give in the annexure a statement on the matters specified in paragraph 4 and 5 of the said order.
- 2. Subject to our observations in the annexure referred in paragraph above we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - b) In our opinion proper books of accounts as required by law have been kept by the Company so far as it appears from our examination of such books.
  - c) The Balance Sheet and Profit and Loss Account referred to in this report are in agreement with Books of Accounts.
  - d) In our opinion the Balance Sheet and Profit and Loss Account are in compliance with the Accounting Standards referred to in Sec. 211 (3C) of the Companies Act. 1956.
  - e) On the basis of the written representation received from the Directors as on 31st March, 2009 and taken on record by the Board of Directors, none of the Directors of the Company are disqualified as on 31st March, 2009 from being appointed as a Director under clause (g) of sub section (1) of section 274 of the Companies Act, 1956.
  - f) In our opinion and to the best of our information and according to the explanations given to us, the said Balance Sheet and Profit and Loss Account read together with the significant accounting policies and notes thereon, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view:
    - i). In so far as it relates to the balance sheet of the state of affairs of the Company as on 31st of March 2009.
    - ii). In so far it related to the Profit and Loss Account, of the Loss of the Company for the year ended 31st of March 2009; and
    - iii) In the case of Cash Flow Statement, of the Cash Flows of the company for the year ended 31st of March, 2009.

Y. MALLIKARJUNA REDDY
Partner
for VENKATMALLI & ASSOCIATES
CHARTERED ACCOUNTANTS

Place: Hyderabad. Date: June 28, 2009



#### 1. ANNEXURE REFERRED TO IN PARAGRAPH (1) OF THE REPORT OF EVEN DATE:

- (i). (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) The fixed assets of the company have been physically verified by the management during the year and no material discrepancies between the book records and physical inventory were noticed on such verification. In our opinion the frequency of verification is reasonable
  - (c) In our opinion, the Company has not disposed of substantial part of fixed assets during the year and the going concern status of the company is not affected.
- (ii) In My Opinion and according to the information and explanations given to us the Company neither granted nor taken the loans from the parties to be entered in the register maintained under section 301 of the Companies Act, 1956.
- (iii). In our opinion and according to the information and explanations given to us there are adequate internal control procedures commensurate with the size of the company and the nature of its business with regard to purchases of fixed assets and with regard to the sale of goods. During the course of our audit, We have not observed any major weaknesses in internal control.
- (iv) (a) According to the information and explanations given to us, we are of the opinion that the transactions that need to be entered into the register maintained under section 301 of the Companies Act, 1956 have been so entered.
  - (b) In our opinion and according to the information and explanations given to us, the transaction made in pursuance of contract or arrangements entered in the register maintained under section 301 of the Companies Act,1956 and exceeding a value of Rupees Five Lakhs in the respect of any party during the year have been made at prices which are reasonable having regard to prevailing market prices at the relevant time
- (v). The Company has not accepted any deposits from the Public with in the meaning of sections 58A and 58AA of the Companies Act,1956 and the rules framed there under.
- (vi) In our opinion, The Company has an internal audit system commensurate with its size and nature of its business,
- (vii) (a) The Company is generally regular in depositing with appropriate authorities undisputed Statutory dues including Sales Tax and other material Statutory dues applicable to it. According to the information given to us, Provident Fund, Employees State Insurance, Investor Education Protection Fund, Wealth Tax, Customs Duty, Excise Duty and cess are not applicable to the Company for the year under consideration.
  - (b) According to the information and explanations given to us no undisputed amounts payable in respective of Wealth Tax, Sales Tax, Customs Duty, Excise Duty, and cess were in arrears, as at 31<sup>st</sup> March 2009 for period of more than six months from the date they became payable.
  - (c) According to the information and explanations given to us, there are no dues of Sales Tax, Income Tax, Custom Duty, Excise Duty, Wealth tax, and cess which have not been deposited on account of any disputes.
- (viii). The accumulated loss as on 31.03.2009 is more than 50% of the net worth and the company has incurred a cash loss Rs. 41144 during the year and Rs. 1116751 in the immediately preceding financial year.
- (ix). In our opinion and according to the information and explanation given to us, no loans and advances have been granted by the Company on the basis of security by way of pledge of shares debentures and other securities.
- (x. In our opinion the Company is not a chit fund or a nidhi/mutual benefit fund/society, therefore clause 4(xiii) of the companies (Auditor's Report) order 2003 is not applicable to the company
- (xi). In our opinion and according to the information and explanation given to us the Company is not dealing in shares and securities.
- (xii). In our opinion and according to the information and explanations given to us the Company has not given guarantees for the loans taken by others from Banks or Financial Institutions
- (xiii). The Company has not raised any new term loans during the year.
- (xiv) According to the information and explanations given to us and on an overall examination of the Balance Sheet of the company, there are no funds raised on a short term basis which have been used for long term investments.
- (xv) The Company has not made any preferential allotment of shares to party and the Companies covered in the register maintained under section 301 of the Companies Act.1956 during the year.
- (xvi) The Company has not raised any money by way of Public issue during the year.
- (xvii) During the course of the examination of the books and records of the company carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instances of fraud on or by the company noticed or reported during the year nor have we been informed of such case by the management.
- (xviii)In Our Opinion the other clauses (II), (VIII), (X), (XIX) of paragraph 4 of the Companies Auditors Report Order'2003 are not applicable in the case of the company for the current year.



# **B2B SOFTWARE TECHNOLOGIES LIMITED**

Regd. Office: 6-3-906/A/2, Somajiguda, Hyderabad - 500 082.

# ATTENDANCE SLIP

I hereby record my presence at the Fifteenth Annual General Meeting of B2B SOFTWARE TECHNOLOGIES LIMITED being held at its Registered Office at 6-3-906/A/2, Somajiguda, Hyderabad -500 082 on Wednesday the 30<sup>th</sup> day of September, 2008 at 11.00 a.m.

Name of the Member :(In Capital Letters)		
Member's/Proxy signature :		
Registered Folio No: :	Client ID :	DP ID :
NOTE:		
Shareholder/Proxy holder wishing to attend same at the entrance duly signed.	0	endance Slip to the meeting and hand over the
B2B SOFT	WARE TECHNOLOGI -906/A/2, Somajiguda, I PROXY FORM	
I/We	of	in
the district of		
above named		being a Member/Members of the
Company, hereby appoint	of	in
of	in the district of	
	at 6-3-906/A/2, Somajiguda, Hyde	Meeting of B2B SOFTWARE TECHNOLOGIES erabad – 500 082 on Wednesday the 30 <sup>th</sup> day of
Signed this day of	2009.	
Signature		Affix Re. 1/-
Registered Folio No		Revenue Stamp
No. of Shares		

NOTE: This Proxy form duly completed should be deposited at the Registered Office of the Company not later than 48 (Forty-Eight) hours before the time fixed for holding the Meeting.